



API Cape Town

September 17th 2026

Philip Wooller | Senior Director, MEA, STR





**The most comprehensive
commercial real estate data.**

**The most influential network
of CRE professionals.**

\$5B+

invested in research
and technology

38

years of
experience

6,400

team members

246K

CoStar
subscribers

29

brands

3B

Visitors to our
websites annually



No other provider comes close to our directly-sourced global sample.

40

years of partnership
with the industry

86K+

participating hotels
around the world

11M+

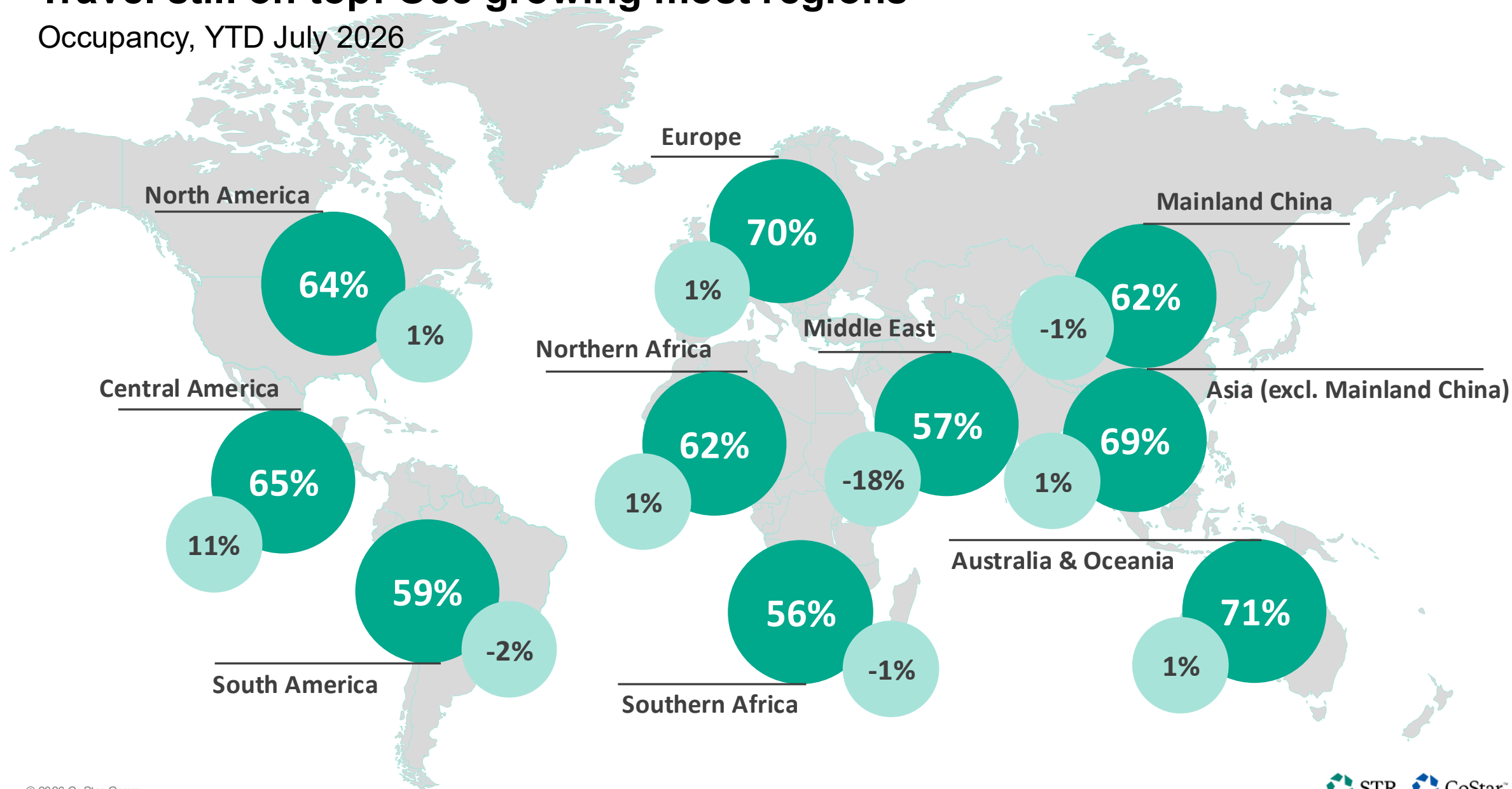
Rooms in our
global sample

78%

of branded
rooms globally

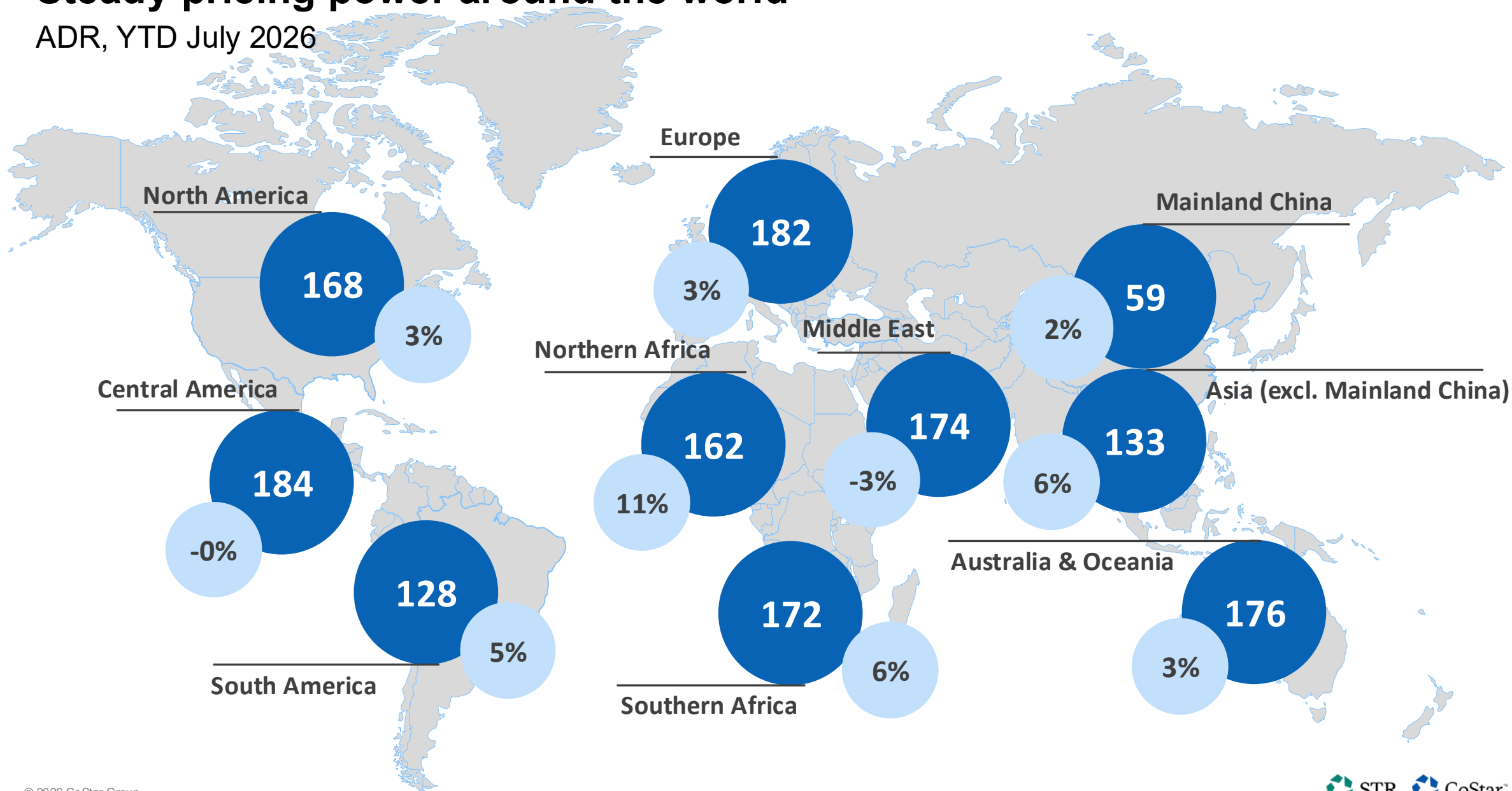
Travel still on top: Occ growing most regions

Occupancy, YTD July 2026



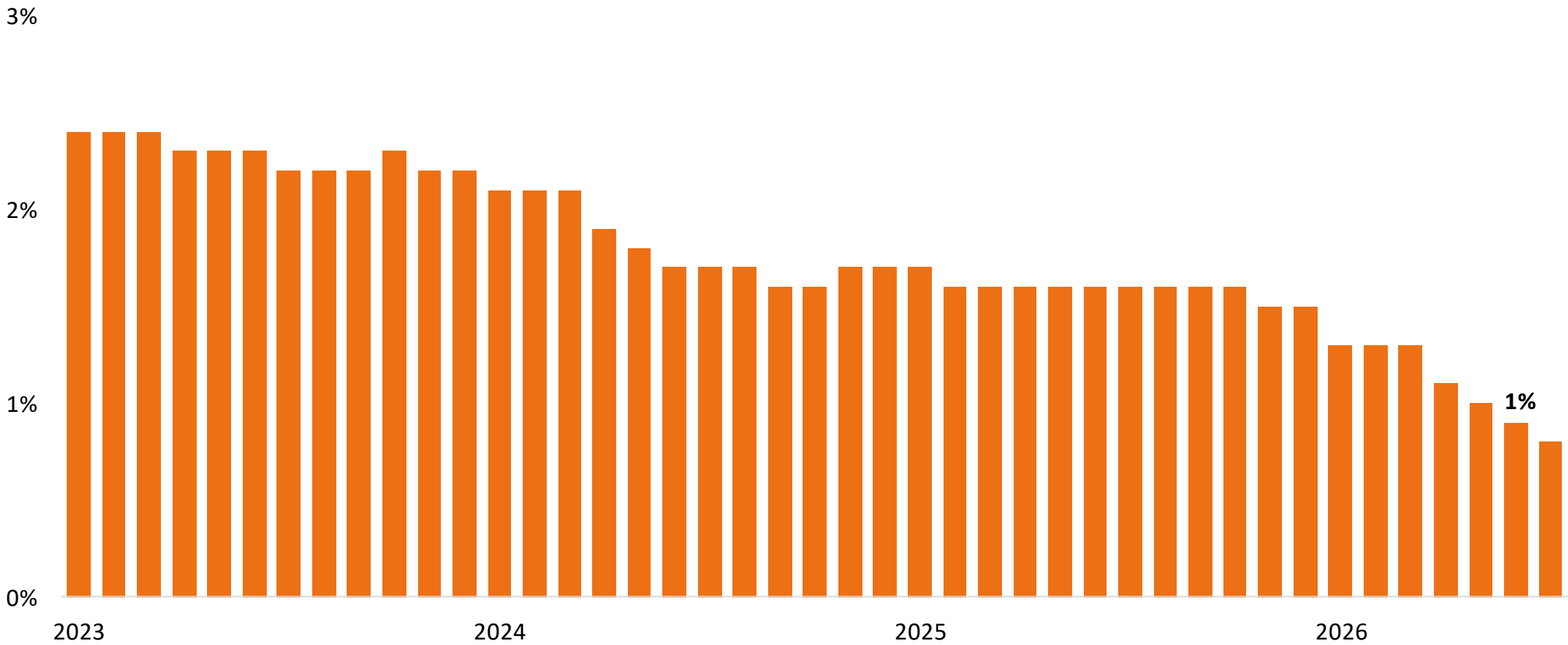
Steady pricing power around the world

ADR, YTD July 2026



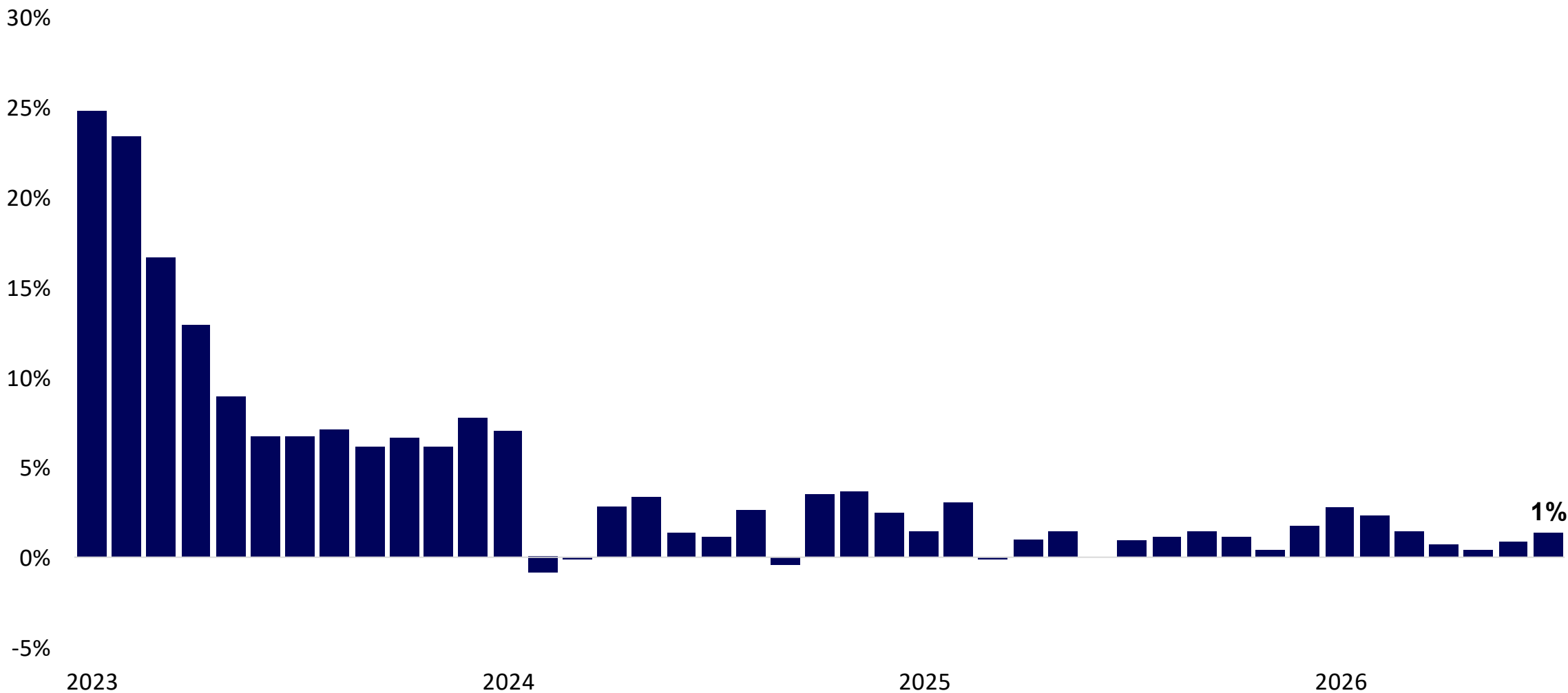
Global supply growth is trending down

Global supply, % chg. YoY, Jan 2023 – Jul 2026



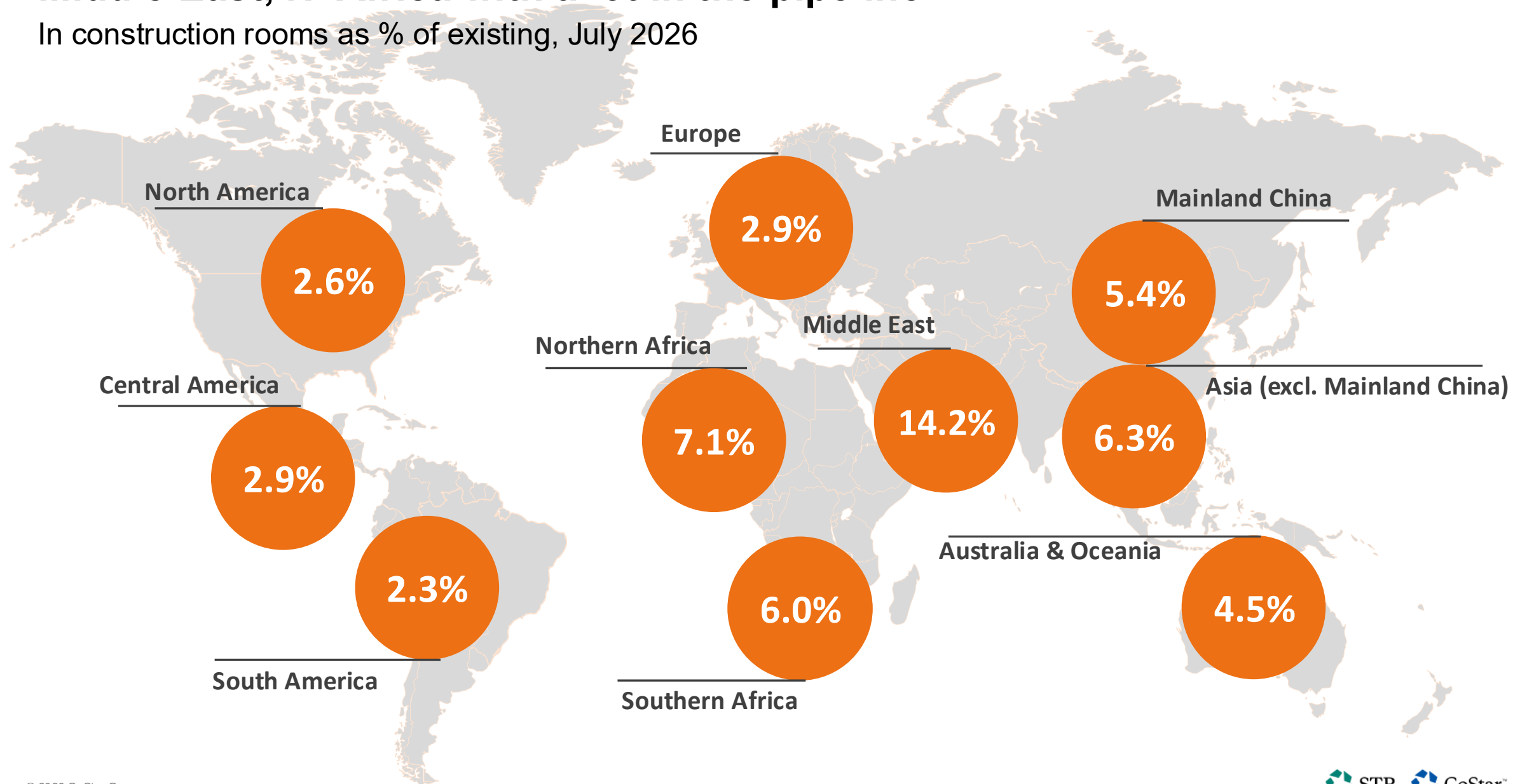
Whilst demand growth slows down?

Global demand, % chg. YoY, Jan 2023 – Jul 2026



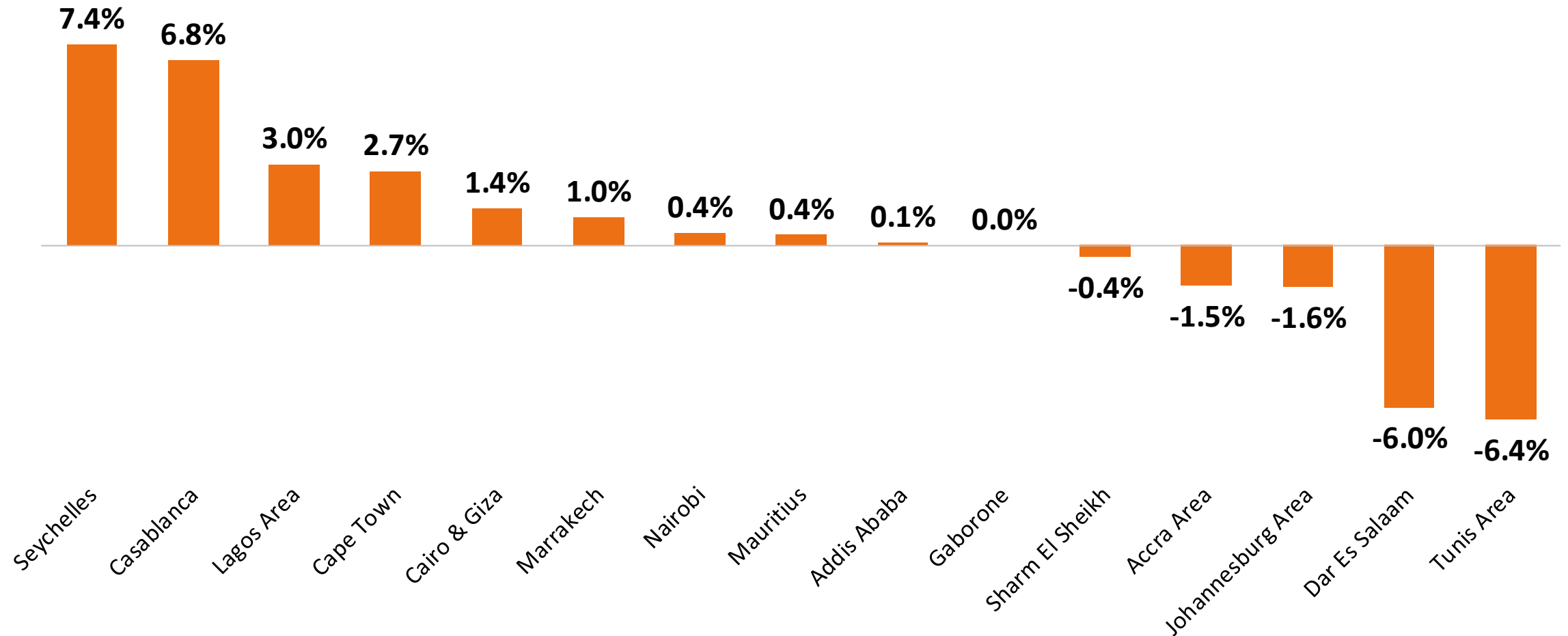
Middle East, N. Africa with a lot in the pipeline

In construction rooms as % of existing, July 2026



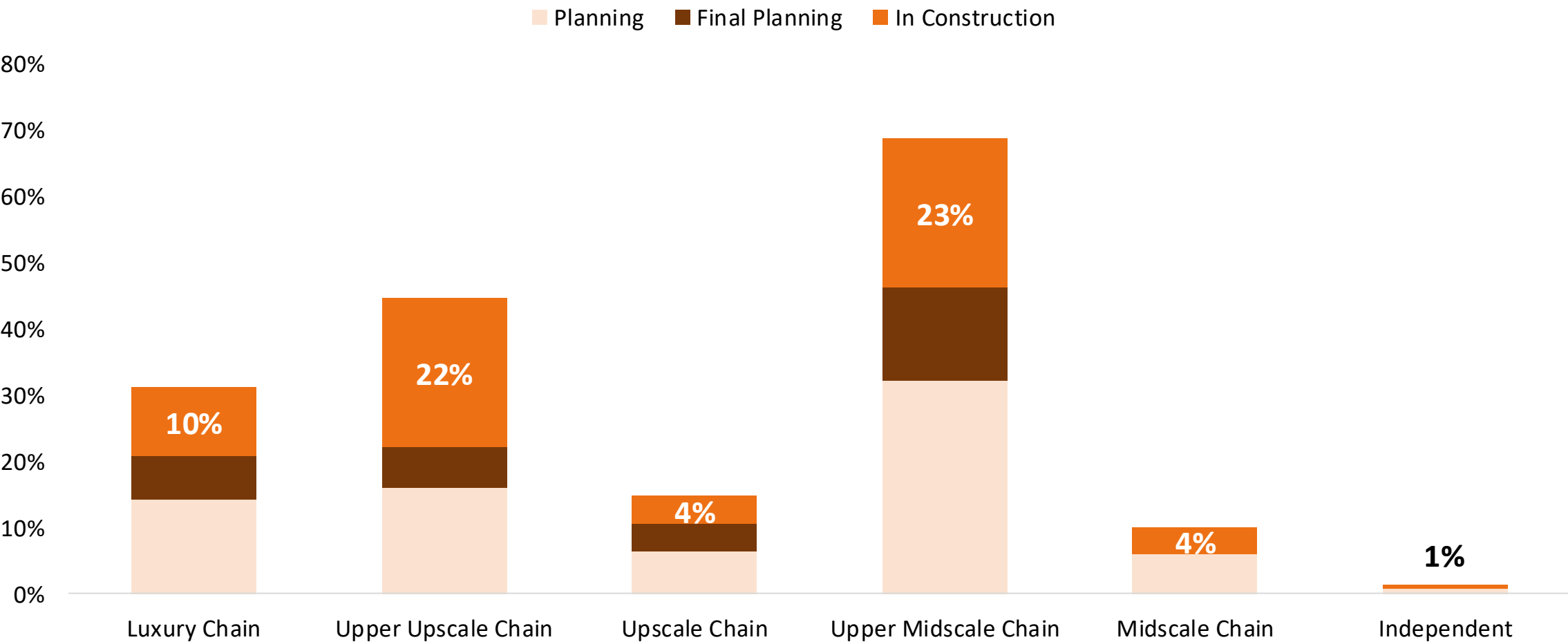
New Supply reflects continent dependence on international travel

Supply % chg. YTD, July 2026



Upper-midscale emerges as Africa's volume opportunity

Africa, pipeline rooms as % of existing rooms, July 2026

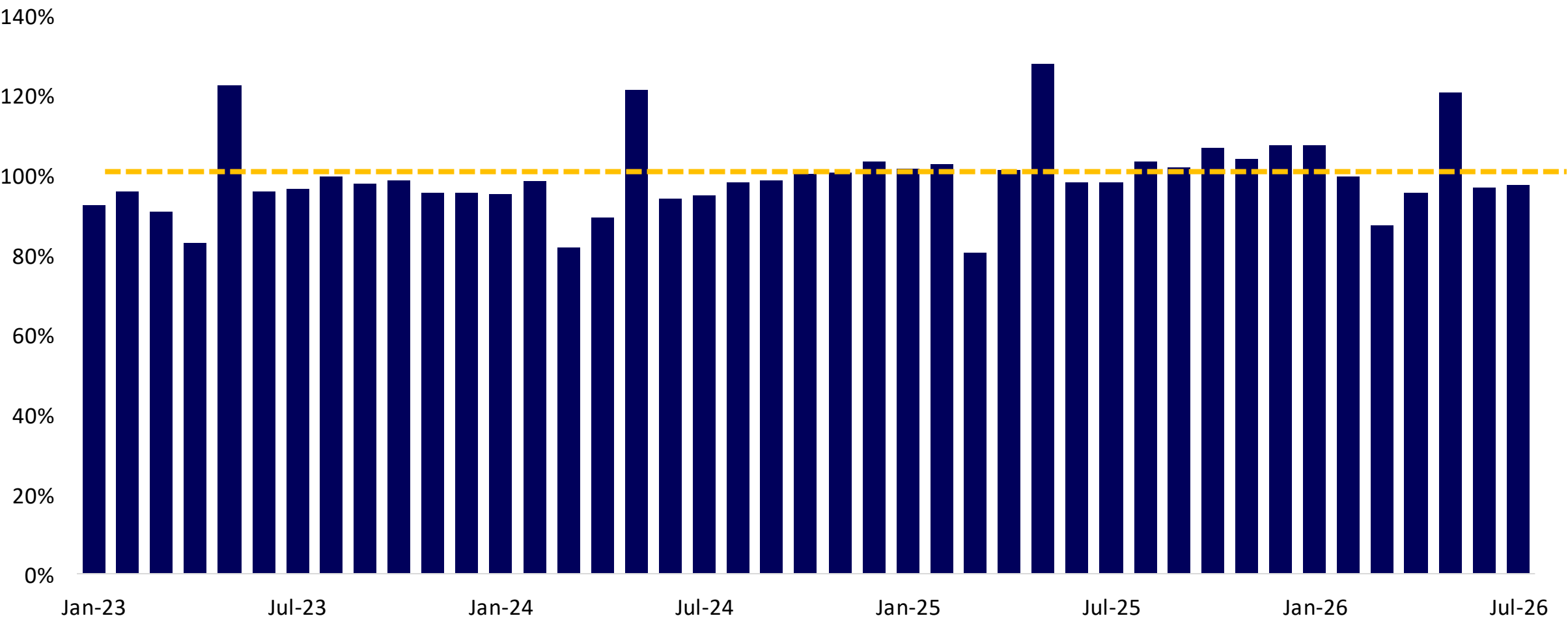


Africa



Africa demand was, is, and will continue to pace ahead of 2019 level

Africa*, demand indexed to 2019, Jan 2023 to July 2026

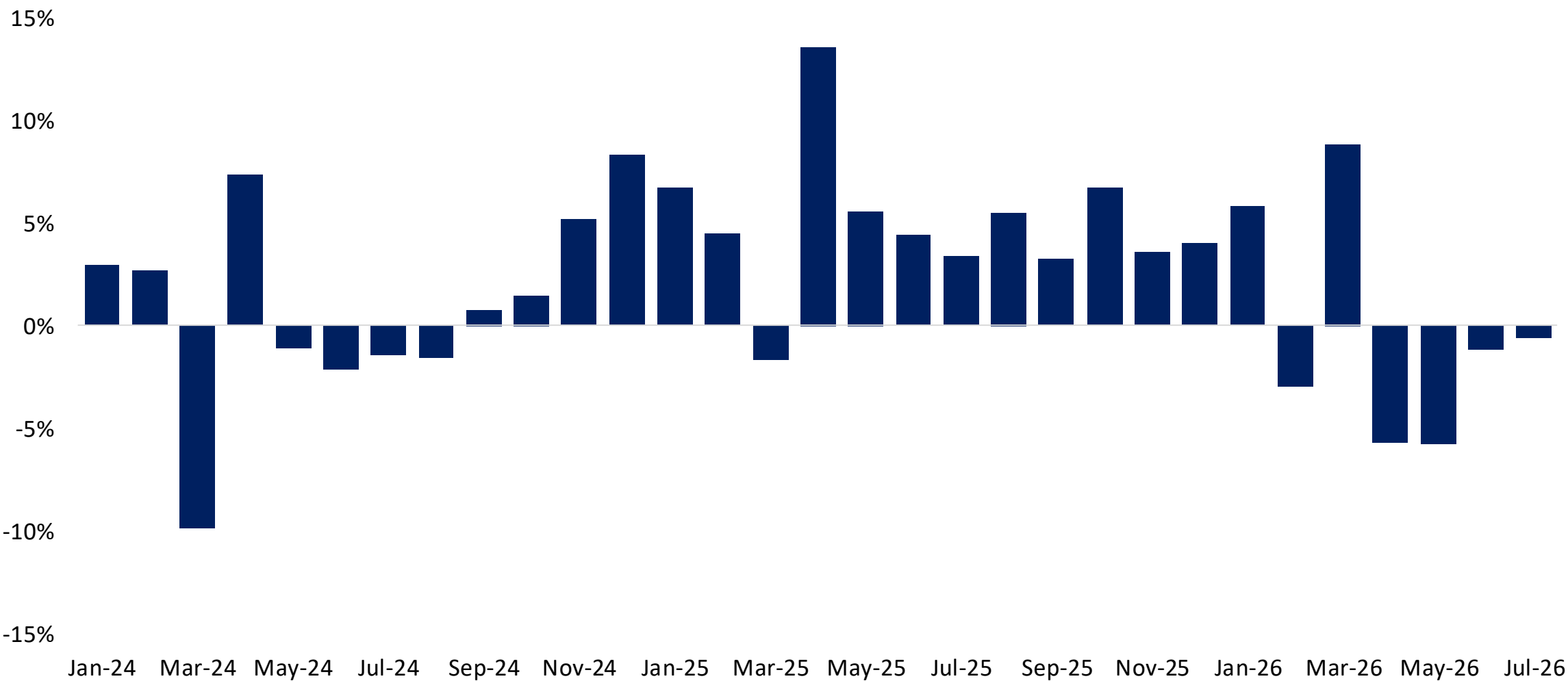


**consistent sample of reporting countries*
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Includes Algeria, Botswana, Cape Verde, Côte d'Ivoire, Egypt, Ethiopia, Ghana, Kenya, Mauritius, Morocco, Namibia, Nigeria, Rwanda, Senegal, Seychelles, South Africa, Tanzania, Tunisia, Uganda, and Zambia.

And more importantly, continues to grow YoY

Africa*, demand % chg. YoY, January 2024 – July 2026



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Modest volume growth, extraordinary pricing growth, but currency matters

Africa*, KPIs (USD, CC) % chg. to 2019 and % chg. YTD July 2026

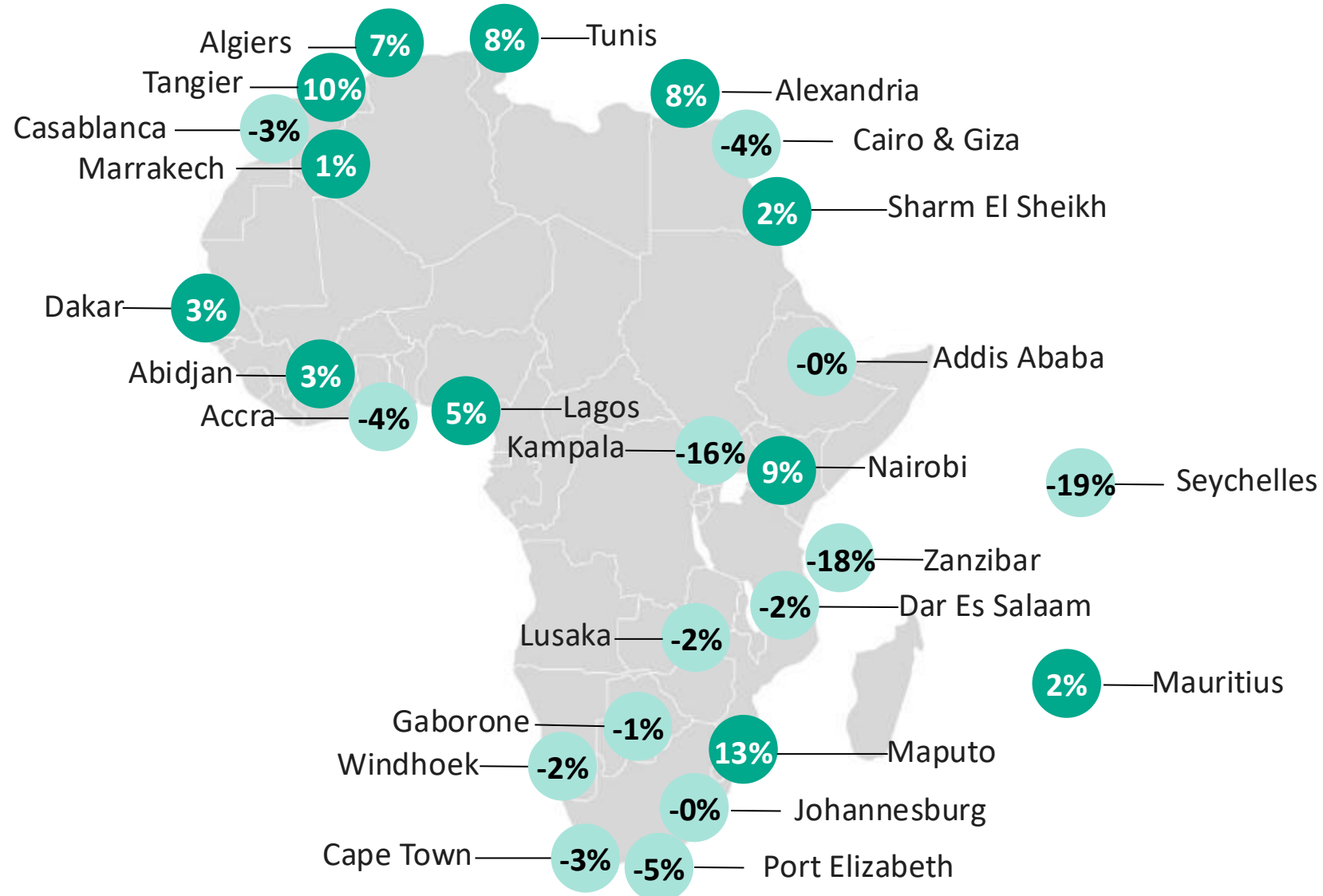
	2026	% chg. YoY	% chg. to 2019
Room Supply	117m	1.0%	1.1%
Room Demand	70m	-0.6%	2.2%
Occupancy	60.1%	0.3%	1.1%
ADR (USD)	\$160	8.8%	117.7%
RevPAR (USD)	\$96	9.1%	120.2%
Room Revenue (USD)	11b	8.1%	122.5%

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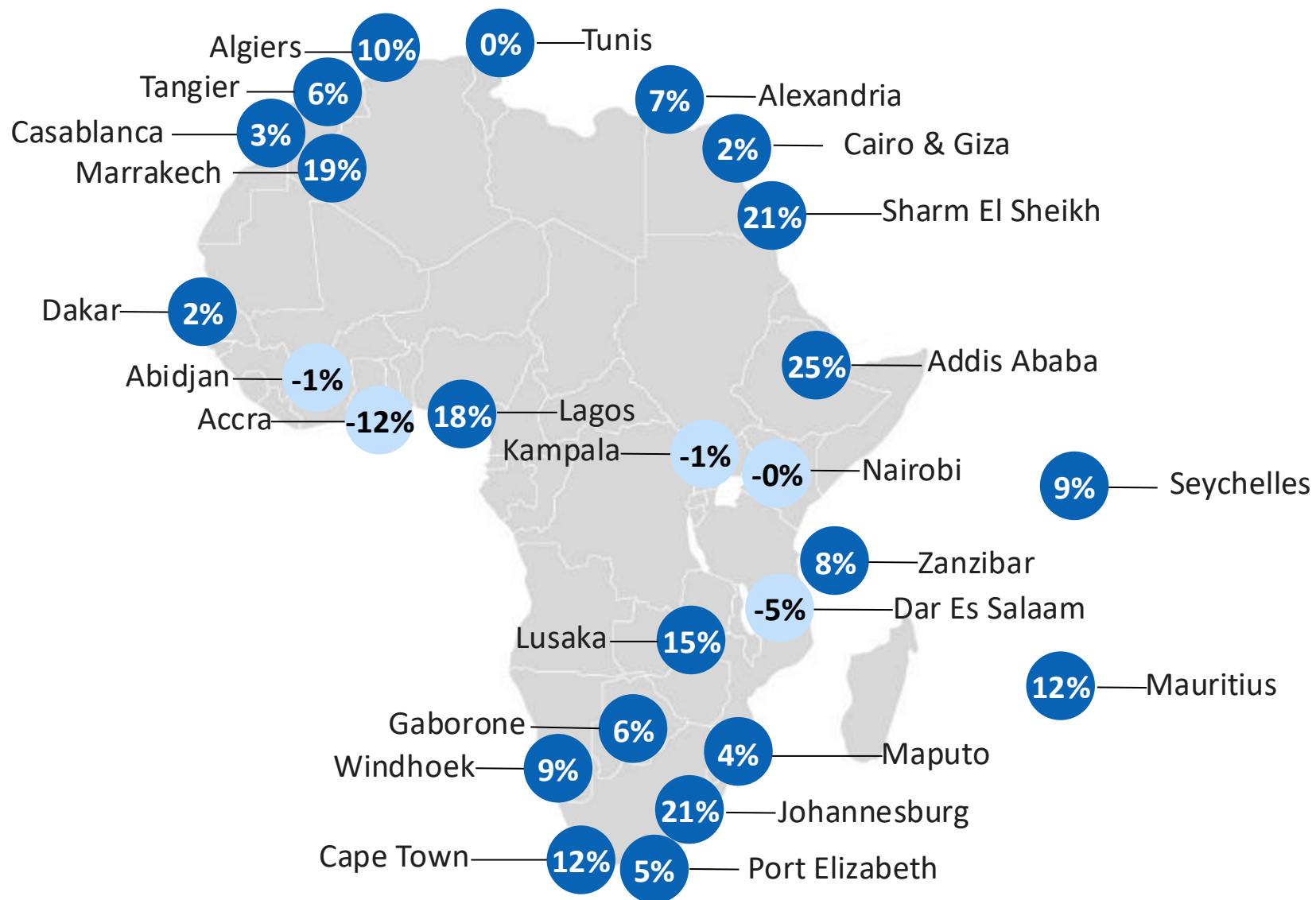
A divided occupancy picture, but some markets are pulling ahead.....

Key Africa markets Occupancy % chg., YTD July 2026



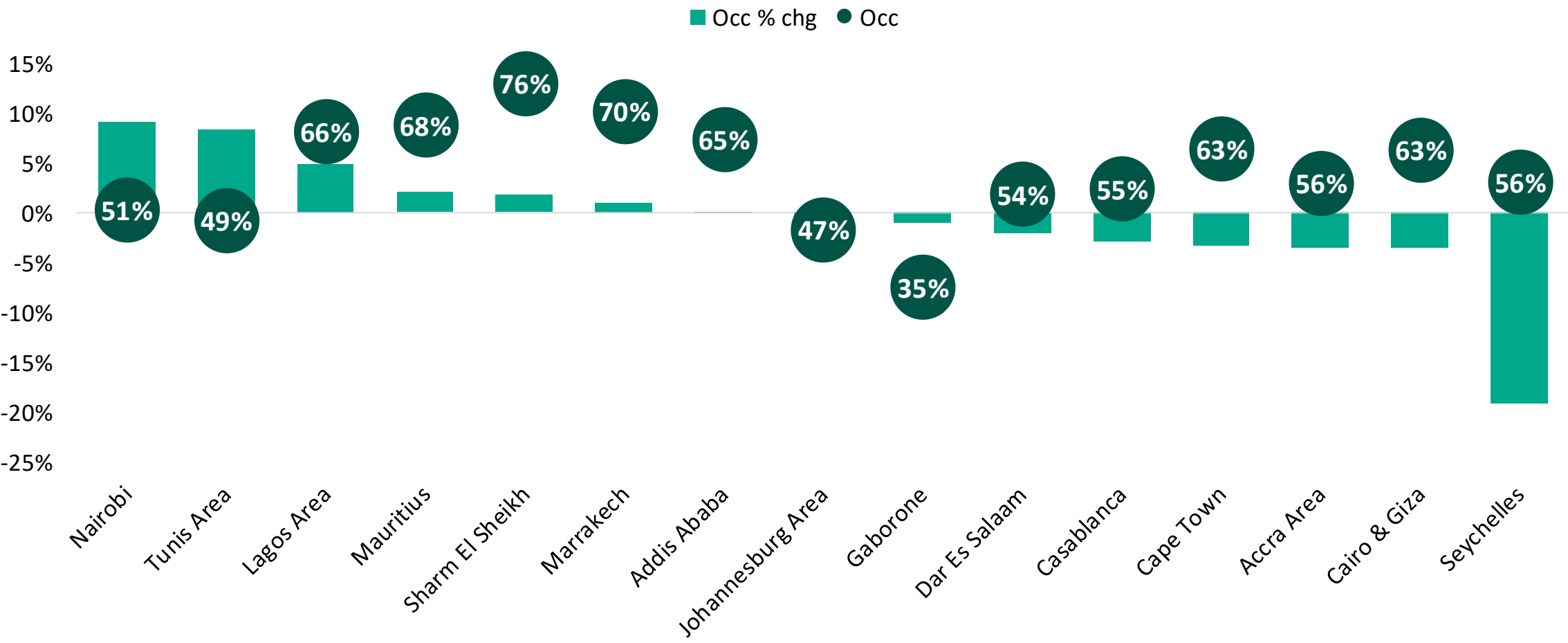
ADR mostly positive growth especially in high demand leisure markets

Key Africa markets ADR % chg., YTD July 2026 (local currency)



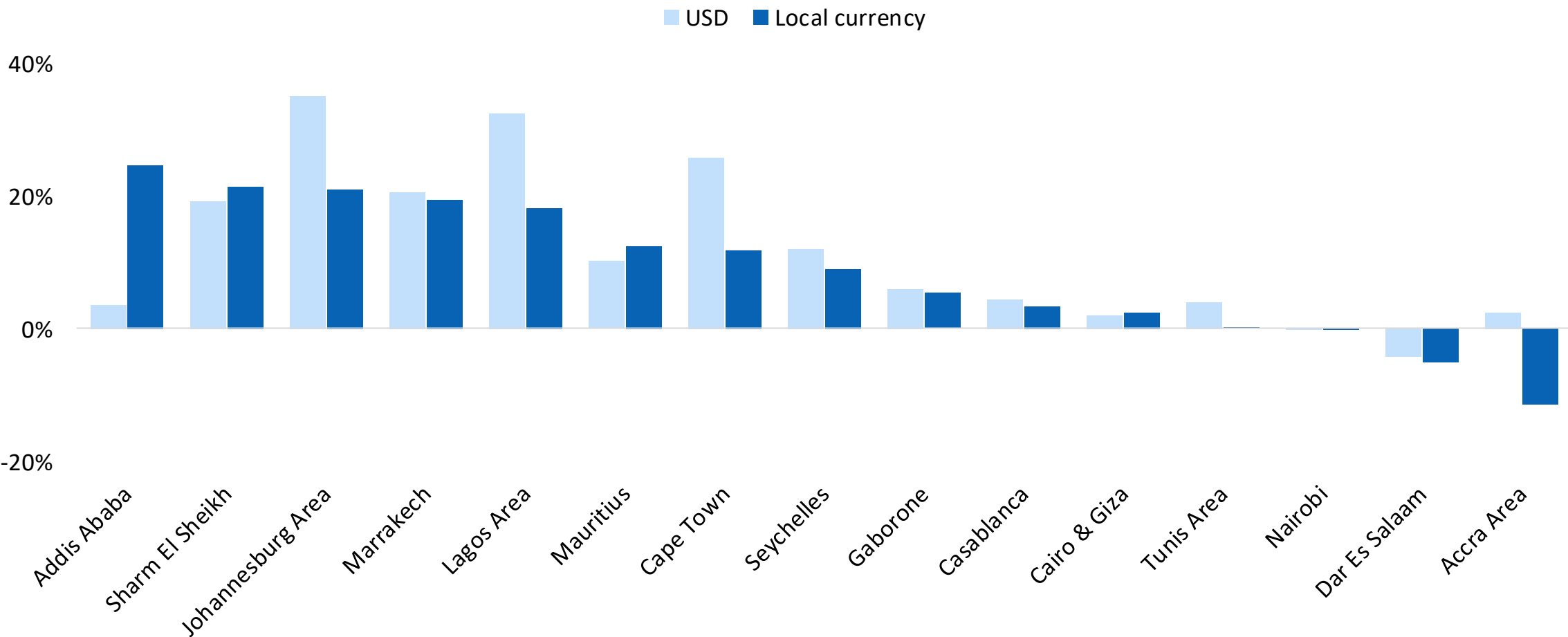
Occupancy generally rising and most markets at least 2/3 full

Occupancy, actual and % chg. YTD July 2026



Good demand = good ADR growth and currency devaluation concerns ease

ADR (USD and local currency) % chg. YTD July 2026

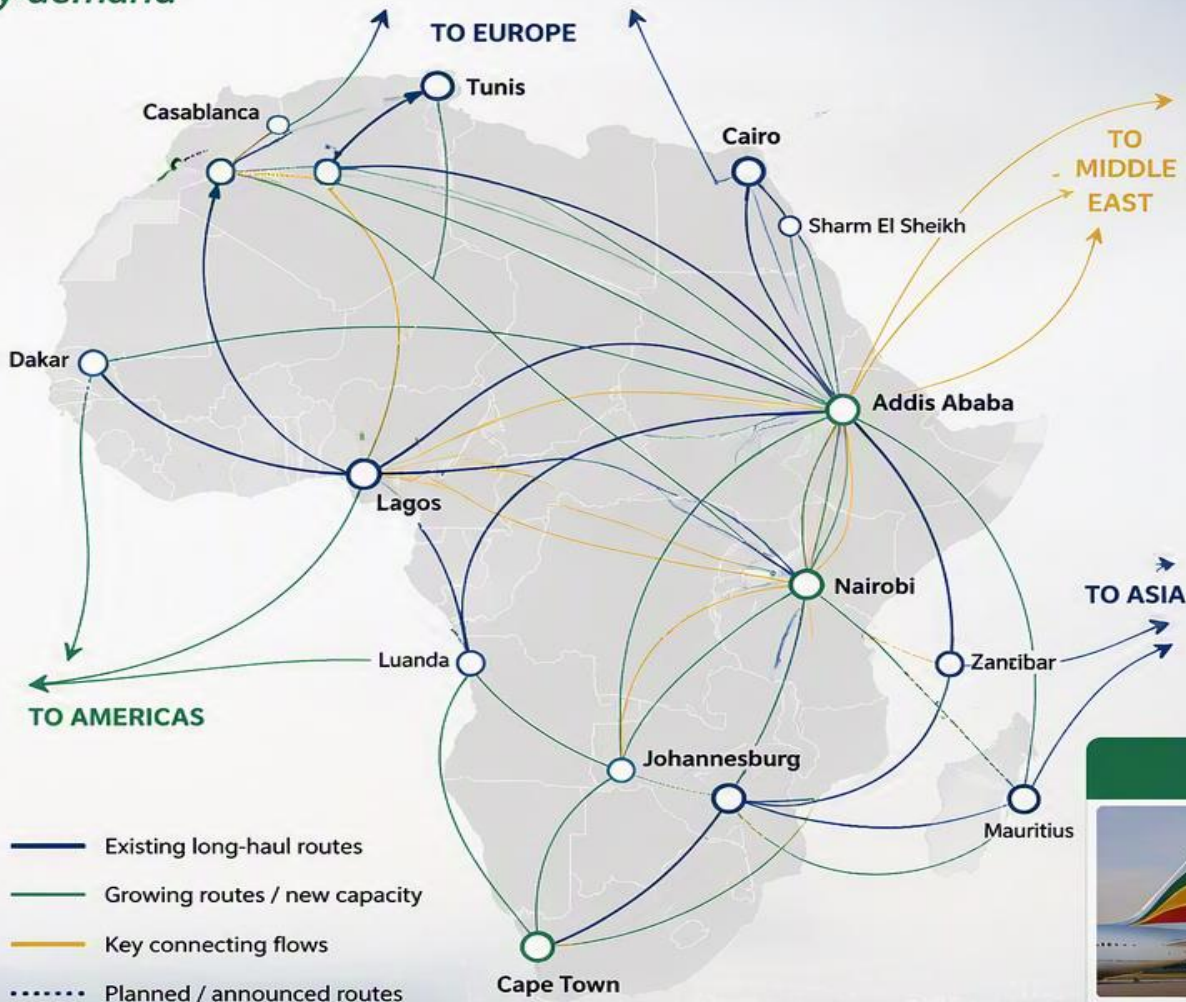


AVIATION: THE GATEWAY TO GROWTH

Air access connects Africa's markets to the world – and unlocks tourism, trade, investment and hospitality demand

WHY AVIATION MATTERS

- Demand driver**
International arrivals and hotel demand are highly correlated with air capacity and connectivity.
- Market access**
More routes and frequencies expand catchments and increase traveller choice.
- Yield and spend**
Better connectivity drives length of stay, visitor spend and business travel.
- Resilience**
Diverse source markets and direct airlift reduce dependence on transit hubs.
- Enabler for investment**
Air access, infrastructure and efficiency are foundational to hospitality growth.



KEY TRENDS IN AFRICA

- Capacity is rising**
International seat capacity to/from Africa up ~15% in 2025 vs 2024*
- Connectivity improving**
More direct routes between African cities and key global markets
- Tourism recovery continuing**
International arrivals to Africa forecast up ~7.6% in 2026*
- Cost pressures remain**
Jet fuel, airport charges and forex volatility impact airlines' costs
- Infrastructure critical**
Airport capacity, ATC modernisation and efficiency unlock growth

TOP CONNECTED HUBS IN AFRICA

			
ADDIS ABABA Leading intra-Africa and global hub	DOHA Key gateway to Africa	DUBAI Major connector to Africa	ISTANBUL Growing gateway to Africa



MORE AIR ACCESS. MORE CHOICE. MORE VISITORS. MORE OPPORTUNITY.

*Source: IATA, OAG, Tourism Economics (May 2026)

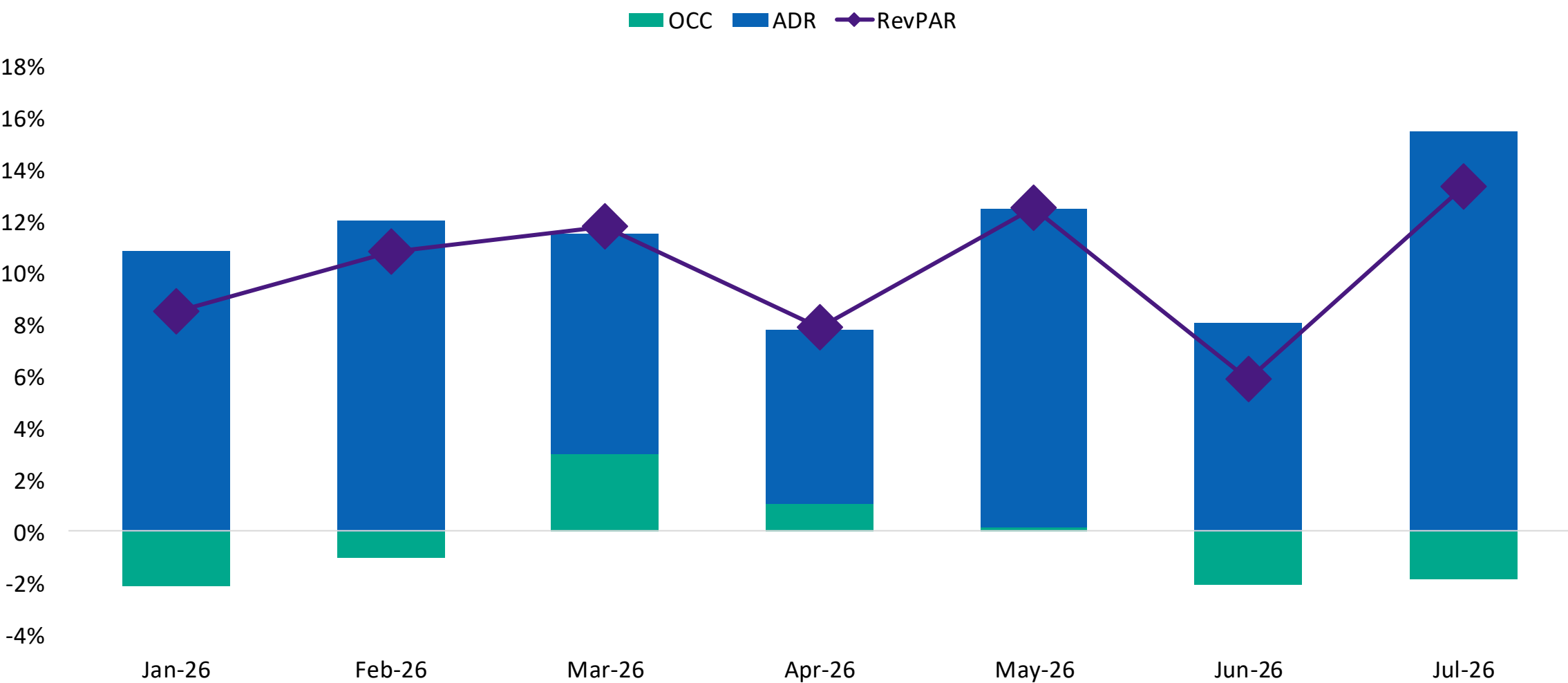


Africa - Key market trends



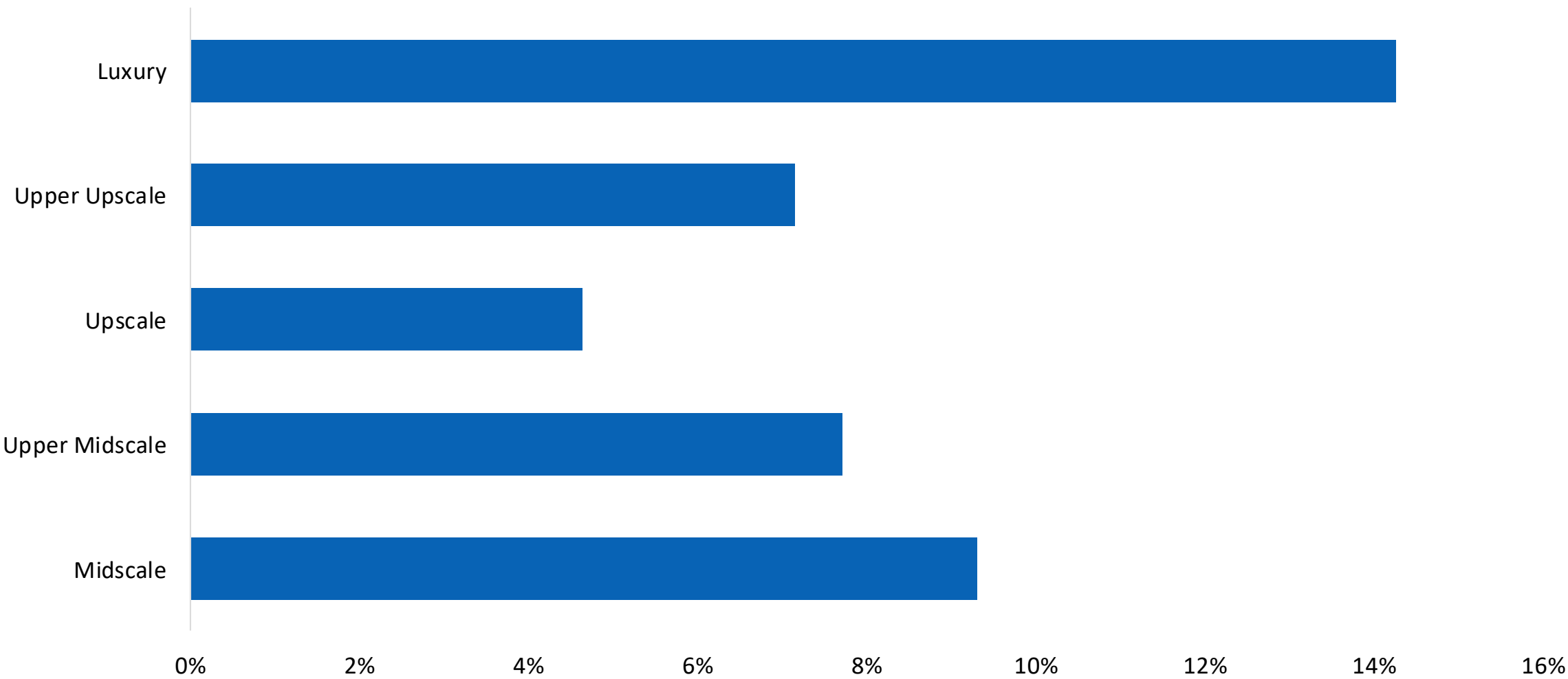
Despite weak occupancy growth, ADR is driving performance

South Africa, KPI (LC) % Chg YOY Jan 2026-July 2026



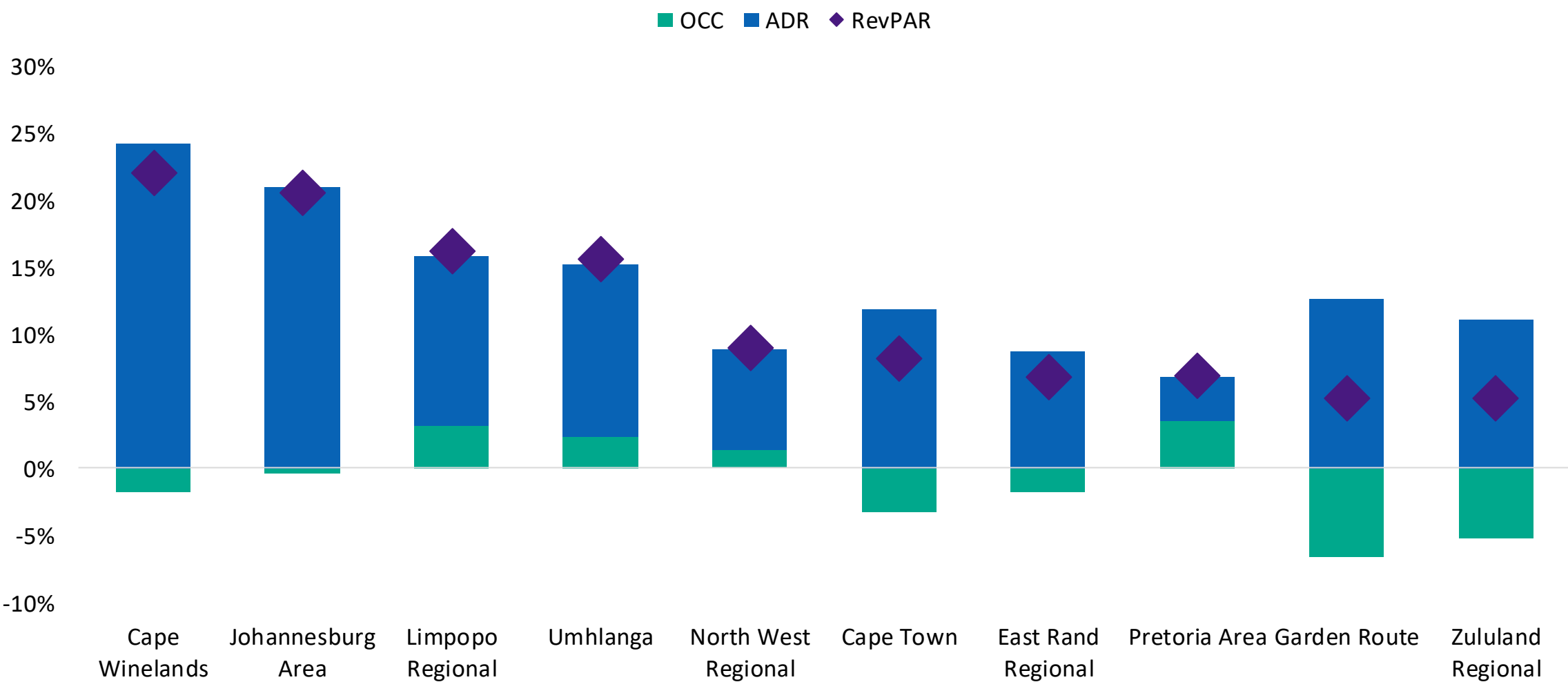
And Luxury is leading that charge.....

South Africa, ADR (LC) % chg. YoY, YTD July 2026



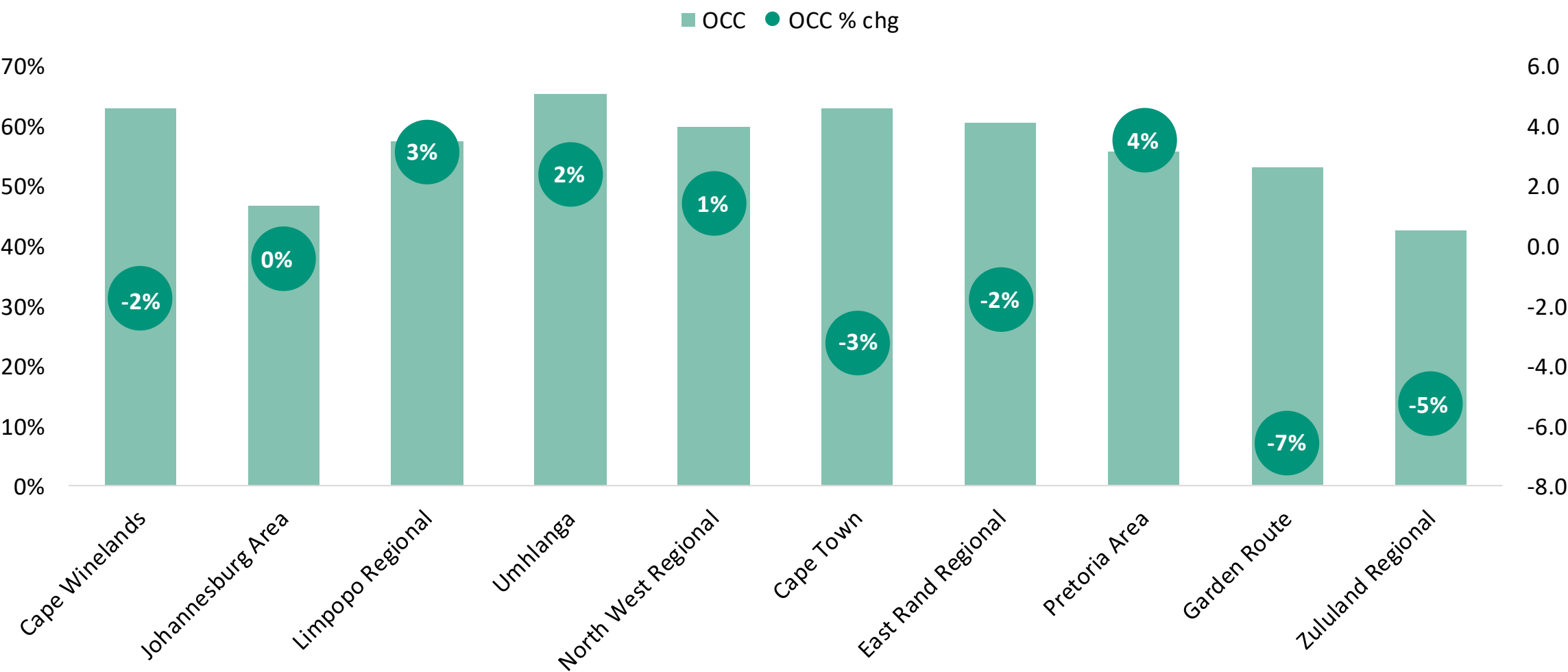
Top 10 submarkets, with strong ADR growth, but meh occupancy growth

South Africa, KPI (LC) % Chg. YoY Jan 2026-July 2026



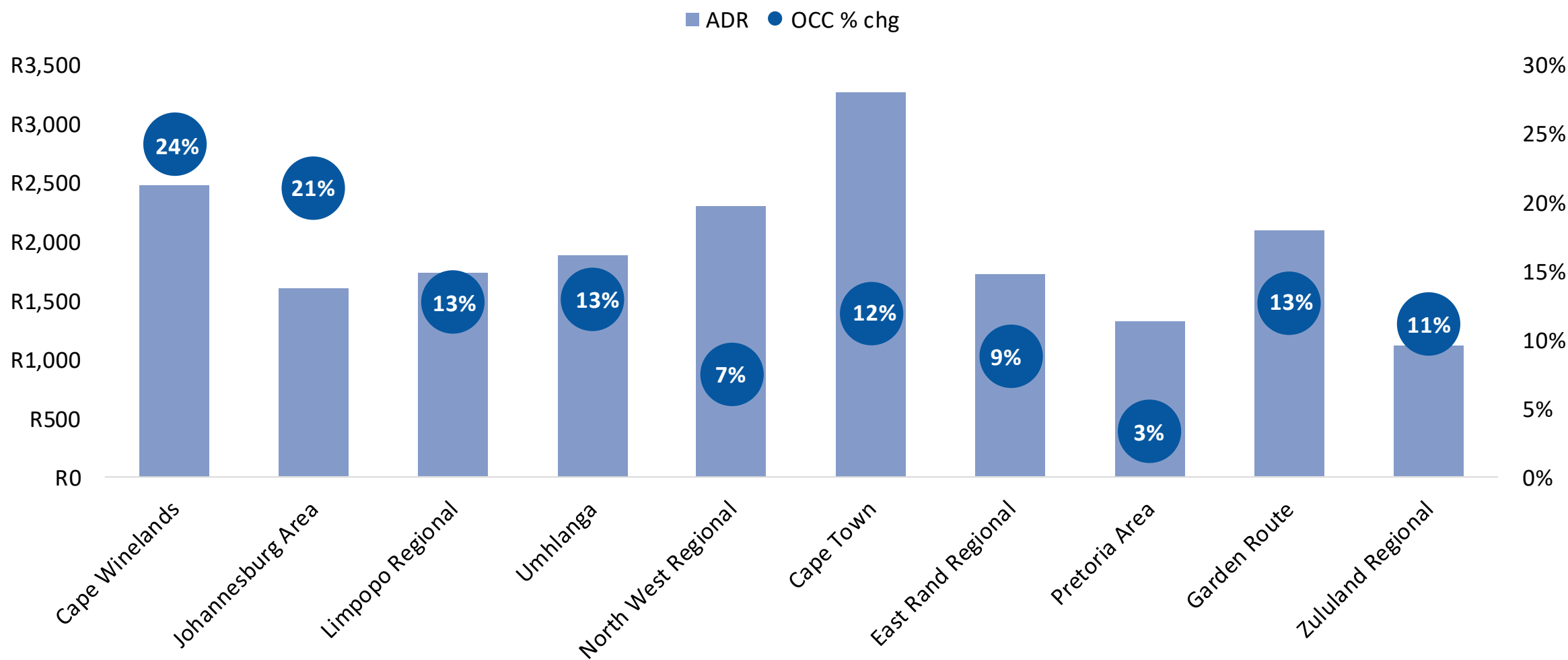
Solid occupancy across the region but growth is soft

South Africa, Occ, Occ % chg, YTD July 2026



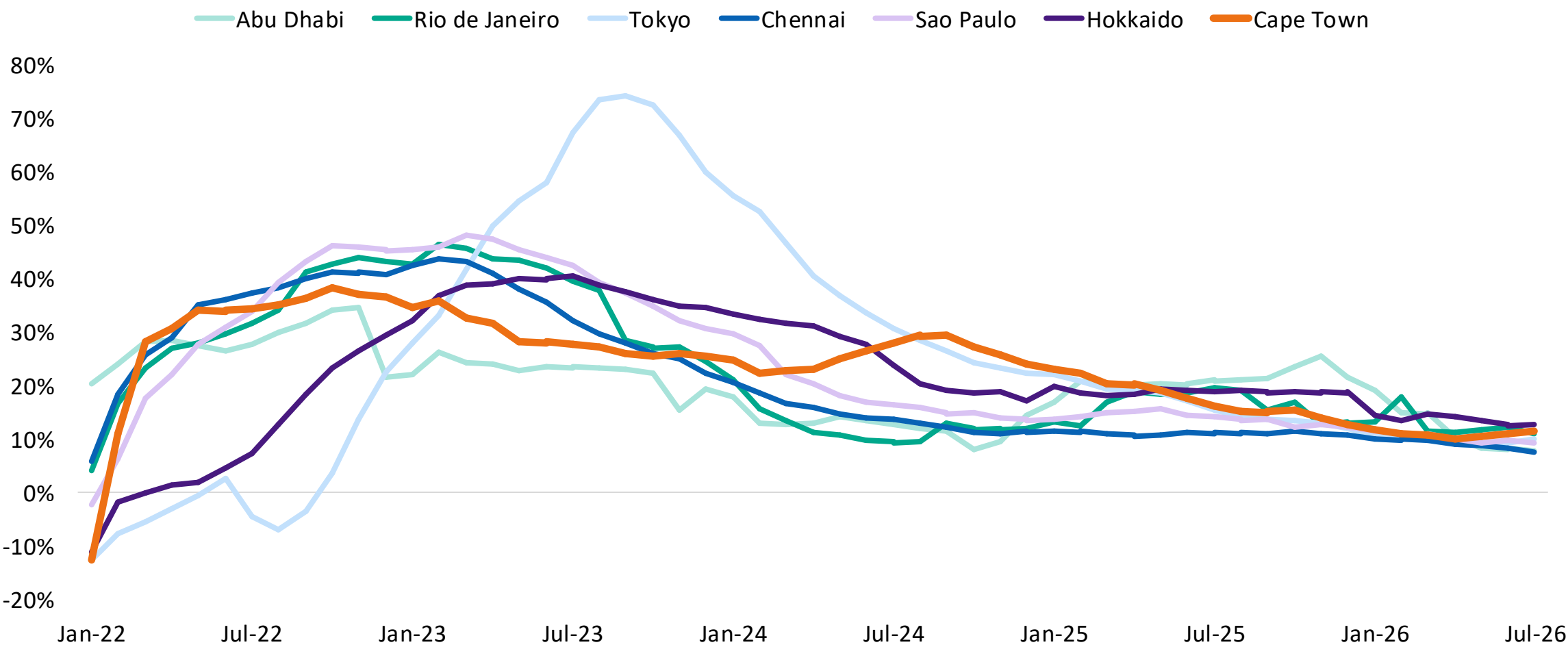
ADR is driving most of the growth despite rising inflation

South Africa, ADR (LC), ADR % chg, YTD July 2026



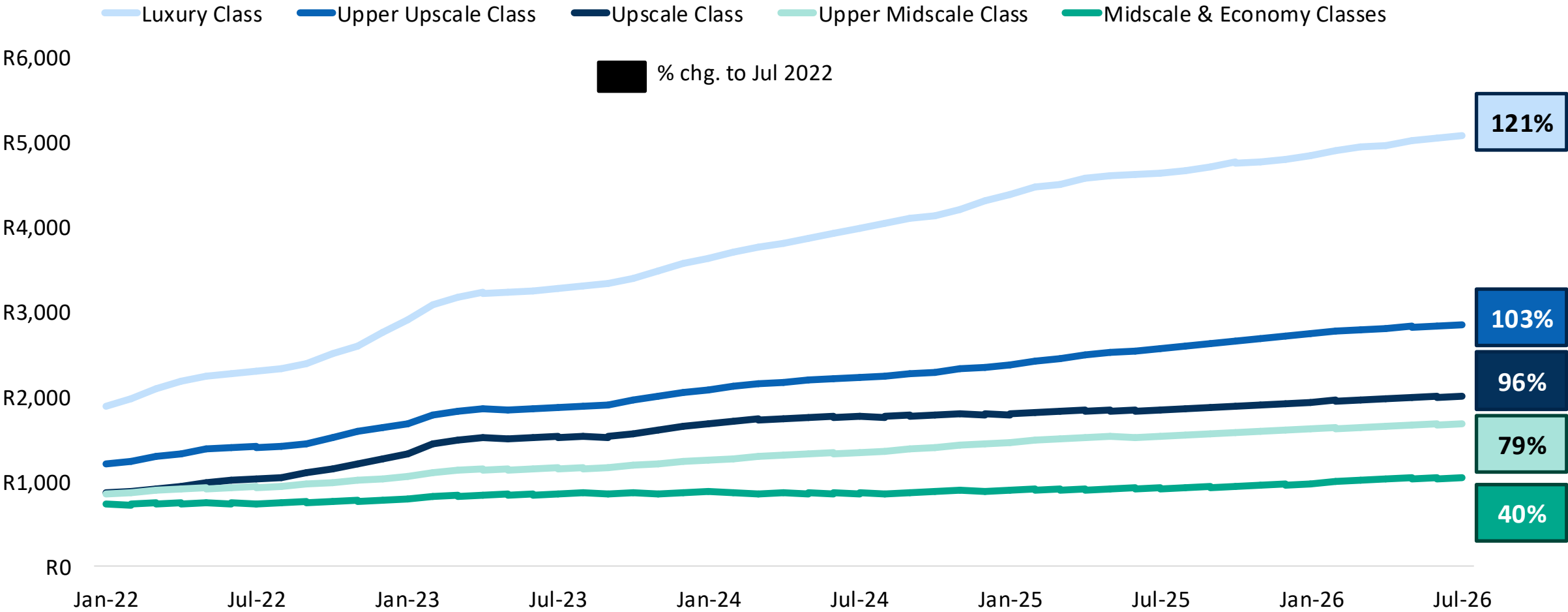
Cape Town among top ADR growth markets worldwide

R12 ADR (local currency) % chg. YoY, Jan 2022 – Jul 2026



Though early gains put **Luxury** highest in long-term growth

Cape Town, R12 ADR (ZAR) and ADR % chg. to Jul 2022, Jan 2022 – Jul 2026





Thank you!

Philip Wooller
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