

MULTI-FAMILY FORUM

Day 2 | Friday 18 September 2026 — Morning Track

09:00

40 min

PANEL DISCUSSION

CAPITAL ALLOCATION & DEAL STRUCTURING: MOBILISING INSTITUTIONAL INVESTMENT IN SOUTH AFRICAN MULTIFAMILY

What are the structural, financial and governance conditions under which South Africa's institutional capital community can deploy at the scale the multifamily sector requires – and what does the evidence from transactions already completed tell us about the viability of the asset class?

Moderator: **Palesa Mkhize**, CEO, SAMRRA

- **Muhammed Gani**, PIC
- **Heleen Goussard**, Executive Director, RisCura
- **Amelia Dieperink**, Head of Residential, Real Estate Finance, Standard Bank
- **Ken Osei**, Principal Investment Officer, IFC

09:40

40 min

PANEL DISCUSSION

PORTFOLIO OPERATIONS & PERFORMANCE: THE MANAGEMENT STANDARDS THAT DEFINE RETURNS IN MULTIFAMILY RESIDENTIAL

What are the management disciplines, operational standards, and technology infrastructure that distinguish high-performing multifamily portfolios from average ones – and what does the performance data from South Africa's leading operators demonstrate about the return premium associated with operational excellence?

Moderator: **Greg Coe / Sheila Desai**, Old Mutual

- **Bernard de Jongh**, CEO, iGrow Rentals
- **Vanessa Perfect**, CEO, Houss Rentals
- **Sunir Goven**, Manager, Investor Relations, International Housing Solutions

10:20

15 min

PRESENTATION

Sean Godoy, Advisor, Prodigy Africa

10:35

40 min

PANEL DISCUSSION

POLICY, DEVELOPMENT FINANCE & URBAN ENABLEMENT: THE ROLE OF GOVERNMENT IN SCALING AFFORDABLE MULTIFAMILY

What are the specific policy instruments, development finance mechanisms, and planning reforms that are actively enabling multifamily delivery at scale in South Africa – and where does the evidence suggest that public sector intervention is having the most material impact on the conditions for private investment?

Moderator: **Leila McKenna**, Urban Development Consult, Leila McKenna & Associates

- **Nomzamo Mlungu**, Head: Affordable Housing, City of Cape Town
- **Thabo Mashologu**, GM Property Development & Investment, Communicare
- **Seth Maqetuka**, Human Settlements Specialist, National Treasury Cities Support Programme
- **Palesa Ryan**, Head: Social, Health and Education, Development Bank of Southern Africa