

DAY 2: WEDNESDAY, 11 OCTOBER 2023

## AFRICA PR PTECH FORUM

08h00 SAT	Arrival   Registration			
	Room 1		Room 2	
09h00 SAT (5min)	WELCOME REMARKS by Master of Ceremonies,	09h00 SAT	OPENING REMARKS: Kura Chihota, Regional	
	Peter Ndoro, Broadcast Journalist & Conference		Property Consultant, eXp Realty South Africa	
	Moderator			
09h05 SAT (15min)	AFRICA REPORT presented by Boniface Abudho,	09h05 SAT	WELCOME ADDRESS: Mark Fairweather, Managing	
Presentation	Research Analyst - Africa, Knight Frank		Director: South Africa, MRI Software	
09h20 SAT	TRANSFORMING PERFORMANCE WITH A DIGITAL	09h15 SAT	AFRICA PROPTECH START UP COMPETITION	
(40min)	FIRST APPROACH TO PROJECTS AND		FINALE	
Panel Discussion	PROGRAMMES			
			Overview and introduction by Peter Clark, Managing	
	Moderator: Wendy Cerutti, Director: Real Estate –		Partner & Founder, REdimension Capital	
	South Africa, Turner & Townsend			
			Intro to Finalist Start-ups     A (Shark Tank) style O.S. A with our olite panel of	
	In Conversation With:		<ul> <li>A 'Shark Tank' style Q &amp; A with our elite panel of judges</li> </ul>	
	Craig Blankers, Regional Director, WSP		Judges	
	Desmond Ziki, Associate Director, Turner &		Henri Zietsman, Startup Business Manager, AWS	
	Townsend		Ibrahim Sagna, Executive Chairman, Silverbacks	
	Thomas Fuller, Senior Development Manager, Attacq		Holdings	
	Property Fund		Vuyo Angoma-Mzini, Head of Portfolio, Launch	
	Deelan Govender, Associate Director, Whole Life		Africa Ventures	
	Cycle Costing Lead, Turner & Townsend		Peter Clark, Founder & Managing Partner,	
10h00 SAT (20min)	REIT PROPERTIES OPPORTUNITIES - EJUVENATING		REdimension Capital	
Presentation	CITIES IN ZIMBABWE		Andre Bothma, Growth Principal, JLL Spark Global	
			Venture Fund	
	Presenter: Chipo Hlabangana, Deputy Principal		Vere Shaba, Founder & Director: ESG, Climate	
	Officer: Finance & IT, National Railways of Zimbabwe		Change & Sustainability, Greendesign Africa	
	Contributory Fund (NRZCPF)			
10h20 SAT (40min)	EMERGING AND RESILIENT RE ASSET CLASSES IN			
Panel Discussion	AFRICA: Exploring capital inflows, their sources and			
	allocation trends in the short to medium terms in			
	Healthcare, Logistics, Living and More			
	Moderator: Pumi Lukhele, Head of Development &			
	Construction: GREA			
	Panelists:			
	Reinhard Winsauer, Senior Transactor: Real Estate,			
	RMB			
	Vivian Ombwayo Senior Manager: East Africa			
	Strategic Consulting, JLL			
	Raghav Gandhi, Managing Director, Acorn			
	Investment Management Ltd			
	Maruza Chikwanha, Supply Chain Infrastructure			
	Director, IVHU			
11h00 SAT (25min)	Networking Break			



	Room 1		Room 2
11h25 SAT (40min) Panel Discussion	MAGC: HOW GREEN FINANCIAL INVESTMENT IS CATALYZING THE GREEN BUILDING MARKET ACROSS AFRICA	11h25 SAT	FROM FINTECH, RETAIL TECH TO PROPTECH – LESSONS LEARNED From: Michelle Dickens, CEO, PayProp SA
	<b>Moderator</b> : Lenore Cairncross, Green Building Lead: Africa, IFC EDGE	44 50 517	
	Panelists:	11h50 SAT	SOUTH AFRICAN PROPTECH SECTOR
	Bankole Osituyo, Investment Officer, IFC		RESEARCH REPORT
	Peter Mayavi, Managing Director, I.H.S Kenya		Presenter Deter Clark, Managing Derthor
	Amelia Dieperink, Head: Affordable Housing, Absa		Presenter: Peter Clark, Managing Partner, REdimension Capital
	Portia Letlape, Head of Product: Homeloans, Absa		
	Genevieve Naidoo, Divisional Executive: Property		
	Finance PM & Valuations, Nedbank CIB		
12h05 SAT (15min)	EXPLORING AFRICA'S REAL ESTATE	12h10 SAT	WHAT'S NEXT FOR PROPTECH IN SOUTH AFRICA
Presentation	OPPORTUNITIES AT AIRPORTS		IS FUNDING THE BOTTLE NECK?
	Presenter: Marcel Langeslag, Director, Royal		Moderator: Kura Chihota, Regional Property
	HaskoningDHV		Consultant, eXp Realty South Africa
			Panelists:
			Kfir Rusin, Consultant, admit
			Henri Zietsman, Startup Business Manager, AWS
			Matthew Marshall, Partner & Co-Founder,
			REdimension Capital
	WORK	SHOP	
12h00 SAT (60min)	ROUNDTABLE DISCUSSION: WHAT MAKES A GREEN	CHAMPION	
Workshop / Case Study	Moderator: Ommid Saberi, Senior Industry Specialist:	Green Buildings, IF	c
Study			
	In Conversation With:		
	In Conversation With: Irshaad Wadvalla, ESG Officer, Equites		
	Irshaad Wadvalla, ESG Officer, Equites		
	Irshaad Wadvalla, ESG Officer, Equites Mina Stiernblad, Finance Director, Unity Homes	e	
12h20 SAT (40min)	Irshaad Wadvalla, ESG Officer, Equites Mina Stiernblad, Finance Director, Unity Homes George Petje, Associate Principal, Lango Real Estate	e	
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## AFRICA PR PTECH FORUM



	Room 1		Room 2
14h00 SAT (40min)	Room 1PIONEERING TECH & INNOVATION STRATEGIES BY LEADING REAL ESTATE CORPORATES IN SOUTH AFRICA AND AFRICA: Unveiling their innovations, new products, services, and gauging client, landlord, and developer responsesModerator: Ronald Philip, Senior Director: Strategic Planning, Agility Logistics ParksIn Discussion With:John Jack, CEO, Galetti Rael Levit, CEO, Inospace & Chairman: Lisa Malcolm Horne, Group CEO, Broll Property Group Mark Fairweather, Managing Director: Africa, MRI Software Rustom Vickers, Vice President & Head: Development, Blueground	14h00 SAT (5min) 14h05 SAT (15min) Presentation 14h20 SAT (40min) Panel Discussion	Room 2         Master of Ceremonies: Kura Chihota, Regional Property Consultant, eXp Realty South Africa         AFRICA HOSPITALITY MARKET RECOVERY         Presenter: Allan Wantenaar, VP: Advisory Services, HTI Consulting         INSTITUTIONAL FUNDING: BRIDGING THE GAP IN HOSPITALITY PROJECTS         • Understanding the challenges of obtaining institutional funding for hospitality ventures.         • Exploring strategies to fill the funding gap and attract institutional investors.         • Highlighting the opportunities and potential of secondary markets for investors         Moderator: Fiona Craw, Vice President: Hotels & Hospitality Group, sub Saharan Africa, JLL         Panelists:         Tim White, CEO, Profica Ram Lokan, Principal, Kasada Capital Ken Ogwang, Senior Dealmaker: SBU Unit, IDC Hamza Farooqui, Founder & CEO, Millat Investments         Andrew McLachlan, Founder & Managing Director, Develop Hotels Inc.
14h40 SAT (40min)	<ul> <li>LEVERAGING TECH &amp; DATA FOR RETAIL AND MIXED-USE ASSET OPTIMIZATION:</li> <li>How are Internet of Things (IoT) technologies being integrated into buildings and what value-add do they bring?</li> <li>How retail and mixed-use landlords are using technology to improve customer, tenant experience as well as drive down operating costs</li> <li>How data is being used to better understand customers as well optimizing decision- making, and driving operational efficiencies</li> <li>How Retail Landlords have benefited out of tech-enabled shopper behaviour data</li> <li>Opportunities for AI in real estate – how will ML help further optimize data and RE operations</li> </ul>		



	admyt Case Study: Elevating Efficiency, Customer Experience, and Optimization in Leading South African Retail and Mixed-Use Properties Presented by Kfir Rusin, Consultant, admit Moderator: Peter Levett, Joint CE, iShack Ventures Panelists: Adrian Maguire, CEO, Fatti Kfir Rusin, Consultant, admyt Nicholas Leck, Account Executive: Sales, MRI Software		
	Mike Clampett, Asset & Property Management		
	Executive, Attacq Tshego Raphala, Chief Specialist - Strategy		
	Planning, Liberty Two Degrees		
		15h00 SAT (15min)	ALTERTNATIVE ENERGY SOLUTIONS FOR AFRICA'S HOSPITALITY SECTOR
			Presenter: Xiaohesheng, President, Huawei
15h20 SAT (10min) Prize Presentation	APF GRAND FINALE WINNER ANNOUNCEMENT & PRIZE HAND-OVER	15h15 SAT (45min) Presentation & Panel Discussion	LIFESTYLE COMMUNITTIES AND RESORTS ACROSS AFRICA: NEXT WAVE
	<b>Presented by</b> Graham Hutchinson, Managing Director, Burstone South Africa		<b>Presenter &amp; Moderator:</b> Samantha Muna, Director: Business Development, Trianum Hospitality
			Panelists: Geri Flanagan, Development Manager, Accor Heri Bomani, Managing Director, Pangani Group Mike Devereux, Chief Development Officer – Africa, Valor Hospitality Wesam Okasha, Managing Director & Head: Global Development, TUI Blue Hotels LLC
15h30 SAT (40min)	INTERSECTING SUSTAINABILITY, RENEWABLE	16h00 SAT (40min)	SAFARI TOURISM: CONSERVATION &
Panel Discussion	<ul> <li>ENERGY, AND PROPTECH: NAVIGATING THE SOUTH AFRICAN &amp; AFRICAN LANDSCAPE</li> <li>Built environment, renewable energy, and digital technology - exploring the synergy between these sectors and their impact on sustainability.</li> <li>Proptech's crucial role in advancing solar energy in South Africa - analysing how Proptech is driving the attainment of solar energy within the South African context.</li> <li>Gaining insights into the perspectives of landlords and service providers regarding sustainability in South Africa and across the African continent.</li> </ul>	Panel Discussion	<ul> <li>SUSTAINABLE GROWTH</li> <li>Discussing the significance of safari tourism in Africa.</li> <li>Growth of global brands into the Safari sector.</li> <li>Addressing conservation challenges and sustainable practices in the safari industry.</li> <li>Exploring ways to promote responsible tourism and wildlife preservation.</li> <li>Moderator: Wayne Troughton, CEO, HTI Consulting</li> <li>In Conversation With: Kieran Day, Group COO, Elewana Afrika Ltd</li> </ul>



16h10 SAT (40min)	Moderator: Peter Clark, Managing Partner & Founder, REdimension Capital Panelists: Kevin James, CEO, GCX Andrew Murray, CEO, Switch Energy Vincent Maposa, Founder & CEO, Wetility Greg Nafte, Director & Founder, Nexus Property Group Hermanus van Dyk Fourie, Senior Product Manager, Huawei Vere Shaba, Founder & Director: ESG, Climate Change & Sustainability, Greendesign Africa CREATING A MORE AFFORDABLE & EFFICIENT	16h40 SAT	Neil Hughes, Managing Director, Providence Hospitality Craig Erasmus, VP: Operations – sub Saharan Africa, Accor Dave Wilson, Head: Commercial Development, African Parks Jugal Khushalani, Director – Development, Marriot International
	RESIDENTIAL ECO-SYSTEM WITH TECHNOLOGY	(40min)	STAYS - APARTHOTELS - SHORT TERM RENTALS:
	<ul> <li>(a LeaseSurance based case study)</li> <li>Leveraging Data and Technology for Smarter Decision-making.</li> <li>Removing barriers to entry to the residential rental market</li> <li>Embedding and integrating PropTech offerings into legacy systems- challenges and learnings</li> <li>Challenging the status quo –rethinking certain practices such as rental deposits</li> </ul> Moderator: Peter Mennen, National Manager: Legal & Marketing, Trafalgar Property Management (Pty) Ltd Panelists: JK Du Toit, CEO, The Good People Group Paul Schaefer, Founder & CEO, LeaseSurance Skye Clark, Director, Sales & Client Experience at MRI Software Bernard de Jongh, Senior Asset Manager, I.H.S Property Management Waldo Marcus, Industry Principle & Head: Marketing TPN Credit Bureau & MRI Software	Panel Discussion	<ul> <li>Impact from booking to customer experience</li> <li>Co-ownership platforms</li> <li>Digital access and check-in systems</li> <li>Bookings, maintenance management and security</li> <li>Tenant loyalty and partner platforms</li> <li>Moderator: Jan Snyman, Director, CBRE Excellerate</li> <li>Panelists:</li> <li>Michael Aldridge, CEO, Kofisi Africa</li> <li>Eleni Georgopoulou, Founder &amp; CEO, YourHost Ltd</li> <li>Gadwell Musyoka, Director, Business Development,</li> <li>Bakyson Enterprises</li> <li>Marc Wachsberger, CEO, Capital Hotels &amp;</li> <li>Apartments</li> <li>Astrino Nicoloudakis, Executive &amp; Shareholder,</li> <li>Acsion Limited</li> <li>Gavin McInnes, Managing Director, Compagnie</li> <li>Africaine des Wagons-Lits</li> </ul>



## AFRICA PROPERTY INVESTMENT SUMMIT

16h50 SAT (40min) Panel Discussion	<ul> <li>THE STATE OF AFRICAN PROPTECH START-UPS AND SCALE UPS: A discussion with leading Africa Proptech Founders and CEOs'</li> <li>Moving from start up to scale up</li> <li>Fund raising in the current climate – what are the challenges</li> <li>POC's and landlord adoption – key learnings Expansion beyond beachhead market – when and where?</li> <li>Presenter &amp; Moderator: Will Harris, CEO, Gmaven</li> </ul>	17h20 SAT (30min) Panel Discussion	LEISURE VENTURES IN THE AFRICAN MARKET Moderator: Allan Wantenaar, VP: Advisory Services, HTI Consulting In Conversation With: Sandra Kneubuhler, District Director, Radisson Hotel Group Shaun Wheeler, General Manager, Radisson Blu Mosi-Oa-Tunya Daniel Trappler, Senior Director: Development sub-Saharan Africa, Radisson Hotel Group
	Panelists: Ross Fitzcharles, Founder, Preferental Joshua Raphael, Founder & CTO, Parket Pamela Atokouna, CEO, Praedium Tech Mashilo Pitjeng, Managing Director, TseboREAL Asset Management		
17h30 SAT: (30min)	THE INFORMAL ECONOMY: New marketplaces and more Moderator: Sean Godoy, Co-founder, Proptech Africa & SA Proptech		
	Panelists: Sihlesenkosi Majola, CEO, Popping Modicai Mnculwane, CEO, RoomKing Ndaedzo Madume, CEO, Gracenineteen Teko Motlhabi, Founder & CEO, Roomsta Backyard Rentals		
1 <b>8H00</b>	NETWORKING COCKTAILS - ARCHER BAR - SPC	DNSORED BY PROFIC	A