

DAY 2: WEDNESDAY, 11 OCTOBER 2023

08h00 SAT	Arrival   Registration
09h00 SAT (5min)	OPENING REMARKS: Kura Chihota, Regional Property Consultant, eXp Realty South Africa
09h05 SAT (15min)	WELCOME ADDRESS: Mark Fairweather, Managing Director: South Africa, MRI Software
09h15 SAT (90min)	<p>AFRICA PROPTECH START UP COMPETITION FINALE</p> <p>Overview and introduction by Peter Clark, Managing Partner &amp; Founder, REdimension Capital</p> <ul style="list-style-type: none"><li>• Intro to Finalist Start-ups</li><li>• A 'Shark Tank' style Q &amp; A with our elite panel of judges</li></ul> <p>Nivesh Pather, Investor, Norrsken22 Ibrahim Sagna, Executive Chairman, Silverbacks Holdings Vuyo Angoma-Mzini, Head of Portfolio, Launch Africa Ventures Peter Clark, Founder &amp; Managing Partner, REdimension Capital Andre Bothma, Growth Principal, JLL Spark Global Venture Fund</p>
10h45 SAT (15min)	Networking Break
11h00 SAT (25min)	Keynote Address: FROM FINTECH, RETAIL TECH TO PROPTECH - LESSONS LEARNED
11h25 SAT 15min) Presentation	<p>SOUTH AFRICAN PROPTECH SECTOR RESEARCH REPORT</p> <p>Presenter: Peter Clark, Managing Partner, REdimension Capital</p>
11h40 SAT (40min) Panel Discussion	<p>WHAT'S NEXT FOR PROPTECH IN SOUTH AFRICA: IS FUNDING THE BOTTLE NECK?</p> <p>Moderator: Kura Chihota, Regional Property Consultant, eXp Realty South Africa</p> <p>Panelists: Nivesh Pather, Investor, Norrsken22 Michelle Dickens, Deputy CEO, PayProp SA Matthew Marshall, Partner &amp; Co-Founder, REdimension Capital</p>

12h20 SAT (40min)

Panel Discussion

**PIONEERING TECH & INNOVATION STRATEGIES BY LEADING REAL ESTATE CORPORATES IN SOUTH AFRICA AND AFRICA: Unveiling their innovations, new products, services, and gauging client, landlord, and developer responses**

**Moderator:** Ronald Philip, Senior Director: Strategic Planning, Agility Logistics Parks

**In Discussion With:**

John Jack, CEO, Galetti

Malcolm Horne, Group CEO, Broll Property Group

George Turck, Vice President: Product Development, MRI Software

Rustom Vickers, Vice President & Head: Development, Blueground

Rael Levit, CEO, Inospace

13h00 SAT (60min)

## LUNCH

14h00 SAT (40min)

Panel Discussion

**LEVERAGING TECH & DATA FOR RETAIL AND MIXED-USE ASSET OPTIMIZATION: Exploring**

- How are Internet of Things (IoT) technologies being integrated into buildings and what value-add do they bring?
- How retail and mixed-use landlords are using technology to improve customer, tenant experience as well as drive down operating costs
- How data is being used to better understand customers as well optimizing decision-making, and driving operational efficiencies
- How Retail Landlords have benefited out of tech-enabled shopper behaviour data
- Opportunities for AI in real estate – how will ML help further optimize data and RE operations

**Presented by** Kfir Rusin, Consultant, admyt

**In Discussion With:**

Adrian Maguire, CEO, Fatti

Kfir Rusin, Consultant, admyt

Mike Clampett, Asset & Property Management Executive, Attacq

Tshego Raphala, Senior Specialist Strategy & Transformation, Liberty Two Degrees

14h40 SAT (10min)

**APF GRAND FINALE WINNER ANNOUNCEMENT & PRIZE HAND-OVER by Investec**

14h50 SAT (50min)

Panel Discussion

**INTERSECTING SUSTAINABILITY, RENEWABLE ENERGY, AND PROPTech: NAVIGATING THE SOUTH AFRICAN & AFRICAN LANDSCAPE**

- Built environment, renewable energy, and digital technology - exploring the synergy between these sectors and their impact on sustainability.
- Proptech's crucial role in advancing solar energy in South Africa -analysing how Proptech is driving the attainment of solar energy within the South African context.
- Gaining insights into the perspectives of landlords and service providers regarding sustainability in South Africa and across the African continent.

**Moderator:** Peter Clark, Managing Partner, REdimension Capital

**Panelists:**

Kevin James, CEO, GCX

Vere Shaba, Founder & Director: ESG, Climate Change & Sustainability, Greendesign Africa

15h40 SAT (40min)  
Panel Discussion

**CREATING A MORE AFFORDABLE & EFFICIENT RESIDENTIAL ECO-SYSTEM WITH TECHNOLOGY (a LeaseSure based case study):**

- Leveraging Data and Technology for Smarter Decision-making.
- Removing barriers to entry to the residential rental market
- Embedding and integrating PropTech offerings into legacy systems- challenges and learnings
- Challenging the status quo –rethinking certain practices such as rental deposits

**Moderator:** Peter Mennen, National Manager: Legal & Marketing, Trafalgar Property Management (Pty) Ltd

**Panelists:**

Paul Schaefer, Founder & CEO, LeaseSure

Skye Clark, Director, Sales & Client Experience at MRI Software

16h20 SAT (50min)  
Panel Discussion

**THE STATE OF AFRICAN PROPTech START-UPS AND SCALE UPS: A discussion with leading Africa PropTech Founders and CEOs'**

- Moving from start up to scale up
- Fund raising in the current climate – what are the challenges
- POC's and landlord adoption – key learnings
- Expansion beyond beachhead market – when and where?

**Presenter and Moderator:** Will Harris, CEO, Gmaven

**Panelists:**

Joshua Raphael, Founder & CTO, Parket

Mashilo Pitjeng, Managing Director, TseboREAL Asset Management

17h10 SAT (40min)  
Panel Discussion

**THE INFORMAL ECONOMY: New marketplaces and more**

**Moderator:** Sean Godoy, Co-founder, PropTech Africa & SA PropTech

**Panelists:**

Sihlesenkosi Majola, CEO, Popping

Ndaedzo Madume, CEO, Grace Nineteen

17h50 SAT (10min)

**CLOSING REMARKS**

**Networking Cocktail Function**