

A NEW ERA

06 - 10 SEPTEMBER 2021

3 DAY AGENDA

DAY 3 | WEDNESDAY, 08 SEPTEMBER 2021

08h00 SAST	REGISTRATION NETWORKING & EXPO
09h00 SAST (10 min)	Opening Remarks - Master of Ceremonies: Renee Ngamau , Speaker & Life and Business Strategist
09h10 SAST (20 min) Presentation	ASSESSING AFRICA'S RISE: A review of Africa's underlying structural trend Presented by: Simon Freemantle , Senior Political Analyst, Standard Bank
09h30 SAST (30 min) Presentation	A GLOBAL REAL ESTATE PERSPECTIVE: Reviewing the trends over the last 18 months - what has stuck and how is the post pandemic real estate market recovery shaping up? A review of regional markets, sectors and key trends Presented by: Malcolm Horne , Broll Property Group, Group CEO
10h00 SAST (50 min) Panel Discussion	AFRICAN REAL ESTATE WITHIN THE GLOBAL CONTEXT – HOW WILL IT EVOLVE IN THE NEXT DECADE: Global real estate is going through a massive transformation – which trends will Africa adopt, and can investors and developers replace outdated conventions and create a new paradigm founded on future market dynamics, real demand, emerging sub sectors and the adoption of innovation? Which traditional sectors will emerge as key drivers of development growth? What is the future of Africa's office sector - will it differ from what is happening globally? Are investors and funders ready to back emerging sub sectors and which ones will they back first? How do we make the next wave of RE development in Africa more resilient, sustainable, and affordable? Moderator: Jess Cleland , COO: Outside of SA, Valuations & Intel Panelists: Greg Pearson , Chief Executive Officer, Gateway Real Estate Africa (GREA) Thomas Reilly , Managing Director, Lango Real Estate Funke Okubadejo , Director Real Estate, Actis, Nigeria Niyi Adeleye , Head Real Estate Finance-Africa Regions, Standard Bank Group
Break	
11h00 SAST (30 min) Keynote Presentation	MEETING CLIMATE AND AFFORDABLE HOUSING CHALLENGES FOR CITIES IN AFRICA: Integration and innovation for a sustainable inclusive urban future. Dr. Donovan Storey , Head of Global Policy and Influence, Reall
11h30 SAST (20 min) Live Q & A	INSIDE THE CRYSTAL BALL: WHERE SHOULD YOU BE INVESTING IN REAL ESTATE? Exclusive Q & A with Pete Finnerty , Investment Solutions Director, MRI Real Estate Software
11h50 SAST (50 min) Panel Discussion	RESILIENCE vs SUSTAINABILITY vs AFFORDABILITY: Turning the 'versus' into 'pluses' - how when all three challenges are addressed together, can become an opportunity. Hosted by Louisa Waddingham , Head of Operations, Africa, Reall In conversation with: Winnie Gitau , Co-Founder, is Kwangu Kwako Limited, Kenya Richard Bahumwire , Founder & Managing Director, Casa Real Mozambique Anne K Rweyora , Founder & Managing Director, Smart Havens Uganda

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<p>12h40 SAST (70 min)</p> <p>Presentation and Panel Discussion</p>	<p>REPURPOSING, REIMAGINING & DEVELOPING STRATEGIES FOR A NEW ERA: Responding to sudden market shifts and protecting income with innovation, repurposing and space as service techniques. How are investors and developers rethinking the purpose of buildings now that space is being seen as a service? How will new market dynamics drive greenfield projects and developments from an investment, development, space, product, and funding perspective?</p> <p>Presentation by Paulo Cruz, CEO, Land Afrique</p> <p>Presented and moderated: Tayo Odunsi, CEO, Northcourt, Nigeria</p> <p>Panelists: Somaya Joshua, Head: Commercial Property Finance (Africa Regional Operations), Absa Paul Onwuanibe, Chief Executive Officer, Landmark Africa Group Taslim Ngom, Principal and Group CEO, Sertem Skye Clark, Director Sales, MRI Real Estate Software Paulo Cruz, CEO, Land Afrique</p>
<p>13h50 SAST (25 min)</p> <p>Presentation</p>	<p>INVESTMENT MODELLING & PLANNING - Automating data flow from your property management system to plan and predict the performance of your portfolio, make strategies for your assets in a timely manner, and react faster to realise their potential.</p> <p>Pete Finnerty, Investment Solutions Director, MRI Real Estate Software and Mark Stanton, Senior Solutions Architect, MRI Real Estate Software</p>
<p>14h15 SAST (60 min)</p> <p>Panel Discussion</p>	<p>ESG'S AND THEIR EVOLVING ROLE IN AFRICAN REAL ESTATE: How will a renewed focus on ESG principles impact African RE, and what does this mean for investors, financiers, and developers? Can responsible ESG investment enhance returns and manage risk in African real estate? How does the risk to reward dynamic play out in Africa? ESG assets, platforms and portfolio's - how do we create them?</p> <p>Moderator: Thomas Mundy, Head of International Capital Sub-Saharan Africa, JLL</p> <p>In conversation with: Debra Erb, Managing Director of Real Estate Project Finance, Development Finance Corporation (DFC) Sheila Nyachieo, Head of ESG, Acorn Holdings Limited, Kenya Greg Fyfe, Head of Sustainable Finance, Standard Bank Paulo Cruz, CEO, Land Afrique</p>
<p>15h20 SAST (40 min)</p>	<p>API AWARDS CEREMONY</p>
<p>16h00</p>	<p>END OF DAY 3</p>

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DAY 4 | THURSDAY, 09 SEPTEMBER 2021

08h00 SAST	REGISTRATION NETWORKING
09h00 SAST (10 min)	Welcome Remarks - Master of Ceremonies
09h10 SAST (70 min) Presentation followed by Keynote Discussion	<p>A REVIEW ON AFRICAN RE CAPITAL MARKETS AND ATTRACTING NEW MONEY FOR A NEW ERA: Where are we now? Are we following global trends or charting our own way? How and where is capital being allocated?</p> <ul style="list-style-type: none"> • How will debt, equity and new finance solutions play a part in the new era? • How do we create the bridge for new pools of developed market money to invest in the continent's property sector? • Where will the capital come from and what type of assets and portfolios will investors be seeking this time round? • What will capital structures look like going forward and will we be able to create more pooled capital vehicles? <p>Presented and moderated by Thomas Mundy, Head of International Capital Sub-Saharan Africa, JLL</p> <p>In discussion with: Warren van der Merwe, Managing Partner, Vantage Capital Gerhard Zeelie, Head Property Finance Africa, Nedbank Bronwyn Knight, Chief Executive Officer, GRIT Illaria Benucci, Head of Construction & Real Estate, CDC Group</p>
10h20 SAST (70 min) Panel Discussion	<p>BONDS, LISTINGS, SUSTAINABLE FINANCE AND REIT FRAMEWORKS: A New Era for Africa's RE Capital Markets</p> <p>Moderator: Shamin A Sookia, CEO, Perigeum Capital</p> <p>Panelists: Lenore Cairncross, Green Building Lead, Africa Operations Officer, IFC Edge Nawfal Bendefa, Founder and Chief Executive Officer, REIM Partners, Morocco Belinda Vacher, Chief Fund Management Executive, Rogers Capital and Limited Tola Akinhanmi, Head: Real Estate Finance (West Africa), Stanbic IBTC Capital Ltd</p>
Break	
11h40 SAST (40 min) Q & A Session	<p>WHAT DOES THE NEW ERA MEAN FOR AFRICA'S RETAIL SECTOR? A deep dive Q & A with Africa's retail leaders and pioneers</p> <p>Moderator: Kevin Teeroovengadum, Co-Founder, PropTech Africa, Mauritius</p> <p>In conversation with: Steven Herring, Director, Heriot Real Estate Investment Trust Cheick Sanankoua, Managing Partner, HC Capital Properties</p>
12h20 SAST (20 min) Presentation	<p>DATA CENTRES IN AFRICA - A BROLL INTEL PRESENTATION</p> <p>Presented by Nnenna Alintah, Executive Director, Occupier Services, Broll Nigeria</p>

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<p>12h40 SAST (70 min)</p> <p>Case Studies Presentations & Panel Discussions</p>	<p>ALTERNATIVES IN A NEW ERA: Case studies, panel discussion and Q&A on Data Centres, Healthcare Facilities and Student Accommodation.</p> <p>Followed by a discussion on:</p> <ul style="list-style-type: none"> Funding, offtake, and development of alternatives in Africa Scope and scale of alternatives market <p>Moderator: Dolapo Omidire, Founder, Estate Intel</p> <p>Panelists: Craig Glutz, Head of Developments, Gateway Real Estate Africa (GREA) Femi Akintunde, Group CEO, Alpha Mead Group Olaf Schmidt, Investment Manager (Manufacturing, Health, Education, Tourism, Retail, Property – Africa), IFC</p>
<p>Break</p>	
<p>14h00 SAST (60 min)</p> <p>Panel Discussion</p>	<p>POST-PANDEMIC CITIES: THE FUTURE OF AFRICA'S BUSINESS DISTRICTS, WORKSPACES & SUBURBAN MASTER PLAN DEVELOPMENTS: What does a hybrid workplace and the continued move toward suburban areas mean for Africa's CBD's and how will this shape future real estate strategies? Will we see further expansion of suburban large scale mixed-use parks, cities, and developments and how has demand shifted towards these developments in the last 18 months?</p> <p>Moderator: Simon Ardonceau, Head of Strategic Consulting and Business Development Africa, JLL</p> <p>In conversation with: Bright Owusu-Amofah, CEO, Appolonia City Moussa Rawat, CEO, Tilisi Developments Geoffrey White, CEO, Agility Africa</p>
<p>15h00 SAST (60 min)</p> <p>Live Q & A</p>	<p>RESTRUCTURING, RENEGOTIATING AND RETHINKING EXISTING CONTRACTS, PROJECTS AND ASSETS: Plotting the way forward and looking at NPLs, disputes and resolutions involving contractors, developers, tenants, landlords and financiers.</p> <p>Moderator: Henry Kikoyo, Consultant Solicitor, Keystone Law</p> <p>In discussion with: Dr John Fletcher, ADR Products Group Director, RICS Ivan Cornet, Managing Director, Latitude Five Simon Gouweloos, Senior Transactor and Team Leader - Real Estate Finance, Standard Bank</p>
<p>16h00 SAST</p>	<p>END OF DAY 4</p>

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DAY 5 | FRIDAY, 10 SEPTEMBER 2021

08h45 SAST (15 min)	Welcome Remarks - Master of Ceremonies: Farai Mwakutuya,
09h00 SAST (90 min) Presentation and Panel Discussion	<p>A Focus on Mozambique by MozamReal: Back to reality/Pre Resource Boom. How can we sustain the real estate market during pandemic and insurgency times?</p> <ul style="list-style-type: none"> • Macro economic and Real Estate overview • Can the real estate market depend exclusively on the internal market? Reviewing opportunities beyond oil & gas. • How will remote work impact the office market in Mozambique? • The important role of logistics to consolidate Mozambique as a key regional hub • Data centres and alternatives in Mozambique – what does the future hold? • Key focus areas: Maputo, Pemba/Palma and Beira. <p>Presented and Moderated by: Jose Castilho, Managing Partner (CEO), Broll Mozambique</p> <p>In discussion with: Clavio Macuacua, Director, Agility, Mozambique Munya Island, Senior Asset Manager, Grit Real Estate Income Group Adrian Frey, Chairman, Beluluane Industrial Park & Free Zone</p>
10h30 SAST (60 min) Presentation and Panel Discussion	<p>SECTOR UPDATE: Africa Hotels and Hospitality Investment</p> <p>Moderator: Wayne Godwin, Head of Hotel Advisory, Sub-Saharan Africa Senior Vice President, JLL</p> <p>Panelist: Ken Osei, Principal Investment Officer, IFC Ram Lokan, Principal - Investments, Kasada Capital Management Daniel Trappler, Senior Director -Development Sub-Saharan Africa, Radisson Hotel Group</p>
Break	
11h40 SAST (60 min) Panel Discussion	<p>Country Focus: Mauritius</p> <p>Moderated by: Kevin Teeroovengadum, Co-Founder, Proptech Africa, Mauritius</p> <p>In discussion with: Adam Nisbet, Head of Investment at Grit Real Estate Income Group Belinda Vacher, Chief Fund Management Executive, Rogers Capital and Limited Simone Kuhn, Development Manager, Radisson Hotel Group</p>
12h40 SAST (30 min) Presentation	<p>Country Focus: DRC</p> <p>Presented by Patrick Katabua, Account Director, Cushman and Wakefield BROLL</p>
13h10 SAST (60 min) A session sponsored by Time Projects 	<p>A Focus on Zambia by ZamReal</p> <p>Presented and moderated by Sonny Mulenga, Executive Director & Head of Valuations, McBright Africa Real Estate</p> <p>Panelists: Inutu Zaloumis, Co-Founder and Managing Director, Pam Golding Roy Mabingo, National Housing Empowerment Fund Jacqui Vilikuyana Chilonga, Principal Partner, Stoneridge Property Group</p>
14h10	END OF API SUMMIT VIRTUAL