

4TH ANNUALAFRICA
PROPTech
FORUM
VIRTUAL
SUMMIT

AFRICA'S NUMBER ONE REAL ESTATE TECHNOLOGY EVENT

07 SEPTEMBER 2021

UNLOCKING AFRICA'S NEW ERA WITH PROPTech

DAY 2 | TUESDAY, 07 SEPTEMBER 2021

AFRICA PROPTech FORUM VIRTUAL SUMMIT AGENDA

08h00 SAST	REGISTRATION NETWORKING
09h00 SAST (20 min) Opening Presentation	<p>HOW TECH WILL ENABLE THE NEXT ERA OF CRE AND WORK IN AFRICA A look at how tech trends are enabling truly remote working and how jobs can go deep into rural communities, helping communities leverage the low costs and online education proliferation. Could this require a new form of CRE asset class – rural 'WeWorks' where workers can get resources to work on an even footing and contribute to the global economy? The benefits of this to workers are huge - reducing punitive costs of transport and childcare.</p> <p>Presented by Will Harris, CEO, Gmaven</p>
09h20 SAST (50 min) Keynote Discussion	<p>HOW WILL INNOVATION AND ADOPTION OF PROPTech INTO AFRICAN COMMERCIAL REAL ESTATE SHAPE THE NEXT DECADE? Will traditional CRE players start embracing proptech more intensively – and, if so, how? How is African CRE different from the US, UK, Europe, and Australia? What are the best practices for data and digitization in CRE, and where are we? What are the competitive advantages that data digitisation is unlocking in Africa's real estate? What is the future of real estate management, big data, and valuations?</p> <p>Moderator: Will Harris, CEO, Gmaven</p> <p>Craig Hean, Managing Director: Advisory and Transactions, CBRE Excellerate Mark Fairweather, MD-Africa, MRI Real Estate Software Peter Clark, Co-founder & Managing Partner, REdimension Capital Stephen McCartney, Africa Regional Managing Director, Turner & Townsend</p>
10h10 SAST (20 min)	<p>BUILDING A PROPERTY TECHNOLOGY ECOSYSTEM: LESSONS FROM THE WORLD'S LEADING PROPTech INVESTORS AND INNOVATORS. A look at venture capital and funding; accelerators and associations; partnerships and innovators.</p> <p>Moderator: Sean Godoy, Co-founder, Proptech Africa, South Africa</p> <p>Chat with Zach Aarons, Co-Founder and Partner at MetaProp</p>
10h30 SAST (50 min) Presentation & Panel Discussion	<p>THE ROLE OF TECH AND INNOVATION FOR TODAY'S TOP BROKERS AND AGENCIES A look at agency/agency trends and adoption of proptech around the property buying process. How does fintech help tenants pay rent faster and landlords to collect better? What tools can bridge the separated Real Estate actors? How do buyers and tenants find property and their online behaviours. Has tech and innovation disrupted mortgage origination – marketplaces, democratization, and tenant engagement platform adoption in Africa.</p> <p>Moderator: Gil Sperling, CEO, Flow</p> <p>Panelists: John Jack, CEO, Galetti Corporate Real Estate Gerhard Kotze, Managing Director, RealNet Holdings Jarrold Lewin, Divisional Director: Technology, Cushman and Wakefield BROLL Franc Gray, Head of Strategy, BetterLife Group</p>
Break	

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<p>11h30 SAST (50 min)</p> <p>Panel Discussion</p> <p>Hosted by SA REITS</p> 	<p>TECH IN PROPERTY BUSINESS STRATEGY: How technology is directly and indirectly changing decisions made on a strategic level</p> <p>Moderator: Kura Chihota, General Manager at CBRE Excellerate Zimbabwe</p> <p>Panelists: Michelle Dickens, CEO, TPN Credit Bureau Giles Pendleton, Chairman GBCSA and Chief Development Officer Attacq Adrian Maguire, CEO, FATTI Michael Clampett, Asset Manager Executive - Attacq</p>
<p>12h20 SAST (50 min)</p> <p>Panel Discussion</p>	<p>LEAPFROGGING THE PROPTech INDUSTRY WITH LEADING AFRICAN START-UPS: SMARTBOMA, COFUNDIE AND MEQASA</p> <p>Moderator: Sean Godoy, Co-founder, Proptech Africa, South Africa</p> <p>Panelists: Chukwuemeka Ndukwe, CEO, Cofundie Kelvin Wachira, Founder & CEO, BidiiBuild / SmartBoma Kelvin Nyame, CEO, MeQasa</p>
<p>13h10 SAST (40 min)</p> <p>Presentation & Panel Discussion</p>	<p>BLOCKCHAIN, IoT and AI IN REAL ESTATE: Beyond the jargon - practical implications for Africa's real estate market and a deep dive on how we use data for better performance.</p> <p>Hosted by: Kim van Rooyen, Global Head of Technology Advisory, Turner & Townsend Global</p> <p>In discussion with Greg Comline, Managing Director, Intellect IO</p>
<p>Break</p>	
<p>14h00 SAST (40 min)</p> <p>Presentation & Discussion</p>	<p>CREATING AND DEVELOPING TECH JOBS AND TALENT FOR AFRICA'S REAL ESTATE AND PROPTech SECTOR A look at recruitment opportunities within the Proptech industry; hiring for real estate technology positions; the benefits of working in Proptech; the differences between the African vs international markets, career paths, roles available and salaries offered.</p> <p>Moderator: Thomas Fleury, CEO, Proptech Jobs, UK</p> <p>Panelists: Godwin Obali, Lecturer, Makerere University Dr Alireza Moghayedi, Senior Research Officer, Department of Construction Economics and Management - UCT Sethebe Manake, Founding Director, Vantage Properties, Botswana Samuel Azasu, Associate Professor, School of Construction Economics and Management, University of the Witwatersrand</p>
<p>14h10 (20min)</p> <p>Presentation</p>	<p>Become a data superhero with the power of AI - How to turn unstructured information into actionable insight. - Understanding your property and portfolio performance doesn't need to be a challenge. With artificial intelligence as your ally, you can unlock true data-driven insights - eliminating manual abstraction processes, uncovering hidden revenues and taking full control of your leases. Join this session and see how you can make it happen.</p> <p>Presented by Richard Belgrave, VP-Sales, MRI Real Estate Software</p>

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<p>15h00 SAST (30 min) Q & A Session</p>	<p>FUNDING GROWTH OF TECH STARTUPS IN AFRICA: Where will the investment and capital come from and how do we scale up faster?</p> <p>Moderator: Daniel Bloch, CEO, Seso Global</p> <p>In discussion with: Clive Butkow, CEO, Kalon Venture Partners Umulinga Karangwa, Co-Founder, Nairobi Business Angel Network Satoshi Shinada, General Partner, Kepple Ventures Africa</p>
<p>15h30 SAST (20 min) Presentation</p>	<p>VIRTUAL MANAGEMENT SOLUTION FOR THE RETAIL LEASING INDUSTRY: Unlocking indoor virtual capabilities via Google street view</p> <p>Presented by Francois Coetzer, Co-founder & Director, PolygonProp</p>
<p>15h50 SAST (60 min) Presentation & Panel Discussion</p>	<p>HOW TO BOOST AFFORDABLE HOUSING DELIVERY THROUGH PROPTech & CONTECH: Crowdfunding, modular construction, community-led developments, effective allocation & management, fintech, mortgage tech and more.</p> <p>Moderator: Kecia Rust, Executive Director and Founder, Centre for Affordable Housing Finance in Africa (CAHF)</p> <p>Panelists: Dennis Quanash, Kenya, Ghana and Nigeria Lead - IFC Edge Emmanuel Stefanakis, Chief Sustainability & Product Development Officer, Echostone Jide Odusolu, Chief Executive Officer, Octo5 Holdings Limited</p>
<p>Break</p>	
<p>17h00 SAST (50 min) Panel Discussion</p>	<p>EMBRACING THE CHALLENGE OF ESG, SUSTAINABILITY AND CLIMATE CHANGE WITH PROPTech: How will proptech advance sustainability and energy efficiency in the RE sector while weathering the climate change storm? And how will large portfolio owners apply ESG related innovations to both existing assets, new developments, and capital structures?</p> <p>Moderator: Menno Lammers, Founder, Proptech for Good</p> <p>Panelists: Trudy Muwanga, Co-founder and Director, Green Building Council Uganda (GBCUG) Kevin James, CEO, Global Carbon Exchange (GCX) Noah Ibrahim, CEO, Novarick Homes Bruce Haswell, West Africa Regional Director, Turner & Townsend</p>
<p>17h50 SAST (40 min) Presentation & Panel Discussion</p>	<p>CROWDFUNDING AND TOKENIZATION IN REAL ESTATE</p> <p>Moderator: Daniel Bloch, CEO, Seso Global</p> <p>In discussion with: Brenton Naicker, Business Development Manager - Africa, Binance Zak Omarjee, Co-founder, Crowdprop RF LTD (RSA) Josemaria Agulanna, Co-founder, MyyINvest</p>
<p>18h30</p>	<p>END OF DAY 2</p>