

# AGENDA DAY 1 THURSDAY 24 AUGUST 2017

07:30 - 08:45	REGISTRATION & BREAKFAST		
09:00 - 09:05	OPENING REMARKS FROM MASTER OF CEREMONIES		
09:05 - 09:15	WELCOME ADDRESS BY PLATINUM SPONSOR - BROLL PROPERTY GROUP		
09:15 - 10:00	<b>AFRICA'S NEW REALITY: HOW A MOVE TOWARDS DIVERSIFIED ECONOMIES CAN TRANSFORM RISK INTO OPPORTUNITY</b> <b>MODERATED BY:</b> Gugulethu Cele, Senior Anchor & Financial Journalist, CNBC Africa, South Africa <b>PANELISTS:</b> Michael Kafe, Economist – Africa Research, Standard Bank, South Africa Dr Martyn Davies, Managing Director, Deloitte, South Africa Kannan Lakmeeharan, Partner, McKinsey & Company, South Africa		
10:00 - 10:30	<b>GLOBAL PROPERTY TRENDS AND THEIR EFFECT ON AFRICAN REAL ESTATE</b> <b>PRESENTED BY:</b> Malcolm Horne, Group CEO, Broll Property Group, South Africa		
10:30 - 11:00	TEA & COFFEE BREAK		
11:00 - 12:00	<b>THE NEW TERRAIN: AFRICAN REAL ESTATE INVESTMENT REALIGNED</b> <b>MODERATED BY:</b> Tom Mundy, Head of SSA Research & Market Intelligence Group, JLL, South Africa <b>PANELISTS:</b> Bronwyn Corbett, Chief Executive Officer, GRIT, Mauritius Derrick Roper, Chief Executive Officer, Novare Equity Partners, South Africa Klaus-Dieter Kaempfer, Head: Commercial Property Finance Africa, Barclays Africa Group (CIB), South Africa Gerhard Zeelie, Head: Real Estate Finance: Rest of Africa, Standard Bank (CIB), South Africa		
12:00 - 12:20	<b>COMMERCIAL RETHINK: THE FUTURE OF AFRICA'S OFFICE MARKET</b> <b>PRESENTED BY:</b> Marna Van Der Walt, Chief Executive Officer, Cushman & Wakefield Excellerate, South Africa		
12:20 - 13:15	<b>PROJECT DELIVERY RISK IN AFRICA: EXPERTS GUIDE TO SUCCESSFUL DEVELOPMENTS &amp; RISK MITIGATION IN AFRICA</b> <b>MODERATED BY:</b> Nick Allan, Group Chief Executive Officer, Control Risks, South Africa <b>PANELISTS:</b> Greg Pearson, Director, GRIT, Mauritius Zo Hlongwane, Chief Operating Officer, G5 Properties, South Africa Michael Taylor, Director, Betts Townsend, South Africa Mandisi Nkuhlu, Chief Operating Officer, ECIC, South Africa		
13:15 - 13:30	API AWARDS		
13:30 - 14:30	NETWORKING LUNCH: EXHIBITION AREA		
14:30 - 18:00	BREAKAWAYS		
	ROOM 1: FUNDING & NEW MARKETS	ROOM 2: SECTOR AND COUNTRY FOCUS	ROOM 3: DEVELOPMENT DEN
14:30 - 15:30	<b>CRACKING THE CODE: CAPITAL RAISING &amp; NEW DEBT FOR AFRICAN REAL ESTATE</b> <b>MODERATED BY:</b> Rob Hershov, Chairman, Invest Africa, United Kingdom <b>PANELISTS:</b> Michael O'Malley, Director, RMB Westport, South Africa Colin Rezek, Managing Partner, Vantage Mezzanine, South Africa Kapil Jobanputra, Director: Investment Banking, Real Estate, Middle East & Africa Prejelin Naggan, Head: Primary Markets & Capital Markets, Johannesburg Stock Exchange, South Africa	<b>CAMEROON: AFRICA'S NEW HOTSPOT?</b> <b>MODERATED BY:</b> NJ Ayuk, Chief Executive Officer, Centurion Law Group, Cameroon <b>PANELISTS:</b> Nyonga Fofang, Managing Director, Bambili Group, Cameroon	<b>DEVELOPING AFRICA'S NEW PARADIGM: THE RISE OF METROPOLITAN MIXED-USE DEVELOPMENTS IN AFRICA</b> <b>MODERATED BY:</b> Zinon Marinakos, Managing Director, DSA-Architects, Africa <b>PANELISTS:</b> Paul Onwuanibe, Chief Executive Officer, Landmark Group, Nigeria Simon Ardonceau, Head of Strategic Consulting, JLL, South Africa Tim White, Managing Director, Profica, South Africa Marco Macagnano, Associate Director, Joint Head: Sustainability, Bentel Associates International
15:30 - 16:15	<b>HOW TO VALUE AFRICAN PROPERTY</b> <b>HOSTED &amp; MODERATED BY:</b> Joshua Askew, Head of Valuation: Sub-Saharan Africa, JLL, Sub-Saharan Africa	<b>DEVELOPING HEALTHCARE FACILITIES IN AFRICA</b> <b>HOSTED &amp; MODERATED BY:</b> Gugu Cele, Senior Anchor, CNBC Africa, South Africa <b>PANELISTS:</b> Annish Doorgapersad, Development Director, G5 Properties, South Africa Jaco Nel, Senior Project Manager at Profica Project Management, Profica, South Africa	<b>ROLE REVERSAL: THE MULTINATIONAL'S PERSPECTIVE ON AFRICAN REAL ESTATE</b> <b>MODERATED BY:</b> Jess Cleland, Divisional Director: Strategy & Consulting Occupier Services, Broll Property Group, South Africa <b>PANELISTS:</b> Nnenna Alintah, Head: Corporate Real Estate Services, Broll Property Group, Nigeria Gerhard Joubert, EMEA Real Estate Leader, Ernst & Young, South Africa
16:15 - 17:15	<b>BEYOND PIONEERING: FUNDING THE AFRICA PROPERTY BUSINESSES OF THE FUTURE</b> <b>HOSTED &amp; MODERATED BY:</b> Selwyn Blieden, Head: Africa Coverage, Commercial Property Finance at Barclays Africa Group Limited, South Africa <b>PANELISTS:</b> Michael Awori, Regional Head of Debt Finance : East Africa, Barclays, Kenya Hakeem Ogunniran, Managing Director, UPDC, Nigeria Louis Deppe, Partner, Actis, South Africa Stuart Chait, Executive Chairman, Land Equity Investments Limited, South Africa	<b>AFRICA'S HOTEL BUILDING BOOM – IS IT REAL? IS IT SUSTAINABLE?</b> <b>MODERATED BY:</b> Trevor Ward, Owner, W Hospitality Group, Nigeria <b>PANELISTS:</b> Mike Collini, Vice President: Development, Sub-Saharan Africa, Hilton, South Africa Xander Nijens, Senior Vice President, Hotels & Hospitality Group, JLL, Sub-Saharan Africa Andrew McLachlan, Senior Vice President, Business Development, Africa & Indian Ocean, The Rezidor Hotel Group	<b>UNCOVERED: INSIDER'S GUIDE TO CONSTRUCTION COSTS &amp; PROCUREMENT IN AFRICA</b> <b>MODERATED BY:</b> Gugulethu Cele, Senior Anchor and Financial Journalist at CNBC Africa, South Africa <b>PANELISTS:</b> Mark Walmsley, FCIOB Executive, Buildings & Places, Africa Region, AECOM, South Africa Mark Haselau, Managing Director: East, West and Central Africa for Turner & Townsend, South Africa Christiaan Rademan, Director, RLB Pentad Africa, South Africa Taslim Ngom, Principal, Sertem Groupe, Senegal
17:15 - 18:00	<b>ALTERNATIVE FUNDING &amp; PARTNERSHIPS:</b> <b>PART 1: INNOVATIONS IN THE STRUCTURED FINANCE MARKETS</b> <b>PART 2: PARTNERSHIPS WITH FAITH-BASED ORGANISATIONS</b> <b>HOSTED &amp; MODERATED BY:</b> Naaman Geda, Executive, Renovatio Capital, Brazil <b>PANELISTS:</b> Luke Ombati, Managing Partner, QUBE (Questworks Building Economists), Kenya Archbishop Anthony Muheria, Bishop - Archdiocese Of Nyeri & Apostolic Administrator Of Kitui, Kenya	<b>BOTSWANA CAPITAL MARKET MASTERCLASS: THE EVOLUTION OF BOTSWANA'S LISTED PROPERTY SECTOR</b> <b>MODERATED BY:</b> Sethebe Manake, Chief Executive Officer, Vantage Properties, Botswana <b>PANELISTS:</b> Thapelo Tsheole, Chief Executive Officer, Botswana Stock Exchange, Botswana Guido Giachetti, Managing Director, RDC Properties, Botswana Sandy Kelly, Managing Director, PrimeTime, Botswana O. M. Bale, Chief Executive Officer, Khumo Property Asset Management, Botswana	<b>SUSTAINABLE &amp; GREEN BUILDING IN AFRICA: UNCOVERING THE RETURN ON INVESTMENT</b> <b>HOSTED &amp; MODERATED BY:</b> Lenore Cairncross, Head of Operations, Africa Edge, IFC, World Bank, South Africa <b>PANELISTS:</b> Marco Macagnano, Associate Director, Joint Head: Sustainability, Bentel Associates International Bruce Walker, Chief Executive Officer, Verde Hotels, South Africa Chilufya Lombe, Partner, Solid Green Consulting, South Africa
18:00 - 19:00	EXHIBITION NETWORKING SESSION		
19:00 - 21:00	NETWORKING DINNER AT MAXMILLEN (PRE BOOKED TICKETS) SPONSORED BY BETTS TOWNSEND		

# AGENDA DAY 2 FRIDAY 25 AUGUST 2017

07:30 - 08:45	REGISTRATION & BREAKFAST	
09:00 - 09:05	WELCOME BACK	
09:05 - 09:50	<b>BUILDING AFRICA'S HOUSING AND HOUSING FINANCE MARKET: ADDRESSING BOTH AFFORDABILITY AND ACCESSIBILITY TOGETHER</b> <b>MODERATED BY:</b> Kecia Rust, Executive Director at Centre for Affordable Housing Finance in Africa, South Africa <b>PANELISTS:</b> Peter Maila, Senior Investment Principal, CDC Group, United Kingdom Paul Jacobson, Fellow, McKinsey Group International, South Africa David Lupepe, Head: Business development, construction & engineering, MECSA, South Africa Gbolahan Lawal, Honorable Commissioner for Housing Lagos State, Lagos State Government, Nigeria	
09:50 - 10:10 10:10 - 11:00	<b>THE SEISMIC SHIFT: AFRICAN PENSION &amp; SOVEREIGN FUND CAPITAL MOVING FROM STOCK MARKETS TO REAL ESTATE INVESTMENTS</b> <b>PRESENTATION:</b> Africa's pension fund industry reviewed by Malcolm Fair, Managing Director, Riscura Solutions, South Africa <b>PANEL DISCUSSION:</b> Pension funds as key drivers for fueling African real estate growth in years to come. <b>MODERATED BY:</b> Malcolm Fair, Managing Director, Riscura Solutions, South Africa <b>PANELISTS:</b> Elisha K Ngunga, Chief Executive Officer, Construction Industry Pension Fund, Zimbabwe Thato Norman, Investments Manager, Debswana Pension Fund, Botswana Muchindu Kasongola, Managing Director at Madison Asset Management, Zambia Peter Rotich, Pensions Administration at TelPosta Pension Scheme, Kenya Simon Nyakundi, Chief Executive Officer, Kenya Railways Staff Retirement Benefits Scheme, Kenya	
11:00 - 11:30	TEA & COFFEE BREAK	
11:30 - 16:30	SUB-CONFERENCES	
	ROOM 2: SUB-CONFERENCE RETAIL INNOVATION SUMMIT	ROOM 3: SUB-CONFERENCE FUTURE CITIES AFRICA: URBAN DEVELOPMENT & MASTER PLAN CITIES IN AFRICA
11:30 - 12:00	<b>FORMALIZING AFRICAN RETAIL: WHAT INNOVATION REALLY MEANS FOR AFRICA'S RETAIL SECTOR</b> <b>HOSTED BY:</b> Joao Terlica, Managing Director, Sagaci Research, Nigeria.	<b>AFRICAN CITIES: OPENING DOORS TO THE WORLD: BOOSTING REGIONAL INTEGRATION, CROSS BORDER TRADE, EXPORTS AND URBAN DEVELOPMENT</b> <b>HOSTED BY:</b> Somik Lall, Global Lead for Territorial & Spatial Development, World Bank, United States of America
12:00 - 13:00	<b>UNCOVERING THE SADC RETAIL OPPORTUNITY</b> <b>PART 1: FOCUS ON ANGOLA, MOZAMBIQUE &amp; DRC</b> <b>MODERATED BY:</b> Vicus Bouwer, Retail Leasing Africa, Broll Property Group, South Africa <b>PANELISTS:</b> Roelou Slabbert, Advisor, RMB Westport, South Africa Deon Bruwer, Group Chief Executive Officer, Forum Properties Africa, South Africa Quintus van der Berg, Managing Director, Mr Price (Mozambique), Maputo, Mozambique Louis Mynhardt, Principal, Actis, South Africa	<b>LOOKING INTO THE FUTURE: THE AFRICAN CITY OF TOMORROW</b> <b>MODERATED BY:</b> Stan Garrun, Head Africa Analytics for the URERU organization, South Africa <b>PANELISTS:</b> Nick Langford, Country Head, Rendeavour, Nigeria Francois Viruly, Associate Professor, University of Cape Town, South Africa Daniel Bloch, Cofounder & COO, United States of America
13:00 - 14:00	NETWORKING LUNCH	
	ROOM 2: SUB-CONFERENCE RETAIL INNOVATION SUMMIT	ROOM 3: SUB-CONFERENCE FUTURE CITIES AFRICA: URBAN DEVELOPMENT & MASTER PLAN CITIES IN AFRICA
14:00 - 14:45	<b>UNCOVERING THE SADC RETAIL OPPORTUNITY</b> <b>PART 2: FOCUS ON ZAMBIA, BOTSWANA, &amp; ZIMBABWE</b> <b>MODERATED BY:</b> Gugulethu Cele, Senior Anchor and Financial Journalist at CNBC Africa, South Africa <b>PANELISTS:</b> Heidi Rix, Chief Operating Officer, GRIT, Mauritius Joe Simpson, Asset Manager, Time Projects, Botswana Chipso Hlabangana, Deputy Principal Officer - Finance and IT, National Railways of Zimbabwe Contributory Pension Fund, Zimbabwe Louis Mynhardt, Principal, Actis, South Africa	<b>CASE STUDY: REDEVELOPMENT PLAN FOR KALOUM AND LOOSE ISLAND BY THE GOVERNMENT OF THE REPUBLIC OF GUINEA</b> [HOSTED BY SMEC] <b>PRESENTED BY:</b> Dave Duke, General Manager Urban and Social Development, Africa Division, SMEC, South Africa
14:45 - 15:30	<b>EXPANSION, RETREAT OR ENTRY: WHERE TO NEXT FOR AFRICA'S RETAILERS?</b> <b>MODERATED BY:</b> Bolaji Edu, Chief Executive Officer, Broll Property Group, Nigeria <b>PANELISTS:</b> Andrew Robinson, Real Estate Executive, Massmart, South Africa Khetha Mazibuko, Retail Executive, Standard Bank (CIB), South Africa Maurice De Villiers, Divisional Director, Real Estate Development, Woolworths, South Africa	<b>DESIGNING FOR DENSITY &amp; OVERCOMING THE OVERCROWDING ISSUE:</b> <b>MODERATED BY:</b> Guy Briggs, Director & Head of Urban Design, DHK Architects, South Africa <b>HOSTED BY:</b> Bridget Ssamula, Managing Director: AECOM Uganda at AECOM, South Africa Cameron Rush, Managing Director, Planning Systems, Kenya Igor Mathias, Commercial Property Co-ordinator, Kalumbila Town Development Corp (FQML), Zambia
15:30 - 16:00	<b>THE INTERACTION OF DIGITAL AND PHYSICAL RETAIL IN THE AFRICAN CONTEXT: HOW IS IT SET TO EVOLVE?</b> <b>PRESENTED BY:</b> Adrian Maguire, Chief Executive Officer, fATTi, South Africa	<b>CASE STUDY: HARNESSING THE BLOCK-CHAIN TO REJUVENATE AFRICA'S LAND MARKETS</b> <b>HOSTED BY:</b> Daniel Bloch, Cofounder & COO, United States of America
16:00 - 20:00	NETWORKING COCKTAIL FUNCTION SPONSORED BY PROFICA	

